

# INDIA INTERNATIONAL INSURANCE S I N G A P O R E Serving the region since 1987

# ANNUAL REPORT **2018**

# **CORPORATE DATA**

# DIRECTORS



Mr. A. V. Girija Kumar



Mr. N. S. R. C. Prasad



Mr. G. Srinivasan



Mrs. Tajinder Mukherjee



Dr. A. K. Saxena



Mr. T. Babu Paul

## CHIEF EXECUTIVE

Mr. T. Babu Paul

#### SECRETARY

Mr. Gerard Seah Jim Hong

# **REGISTERED OFFICE**

64 Cecil Street #04-02 IOB Building Singapore 049711

# AUDITOR

Deloitte & Touche LLP



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# NOTICE OF ANNUAL GENERAL MEETING

NOTICE IS HEREBY GIVEN that the Annual General Meeting of the Company will be held at Board Room at 64 Cecil Street #04-02 IOB Building, Singapore 049711 on the 21st day of June 2019 at 4.00 PM or as soon as practicable immediately following the conclusion of the Board meeting of the Company, to transact the following business :-

#### AS ORDINARY BUSINESS

1. To receive and adopt the Directors' Statement and Audited Financial Statements of the Company for the year ended 31 December 2018, and the Auditor's Report thereon.

2. To approve and declare a final dividend of Five Singapore cents per share tax exempt (one-tier) for the year ended 31 December 2018.

3. To approve the payment of S\$110,383.55 as Directors' fees for the year ended 31 December 2018.

4. Conditional upon approval from the Monetary Authority of Singapore, to re-appoint Messrs Deloitte & Touche LLP as Auditors of the Company and to authorise the Directors to fix their remuneration.

5. To transact any other business as may properly be transacted at an Annual General Meeting.

#### AS SPECIAL BUSINESS

To consider and, if thought fit, to pass the following Resolutions which will be proposed as Ordinary Resolutions:

6. To re-elect Mr Thekkumkudiyil Babu Paul being a Director retiring from office under Article 70 of the Articles of Association of the Company.

7. To re-elect Mr Gopalan Srinivasan being a Director retiring from office under Article 70 of the Articles of Association of the Company.

8. To re-elect Mr Nalam Sri Rama Chandra Prasad being a Director retiring from office under Article 70 of the Articles of Association of the Company.

9. To re-elect Mrs Tajinder Mukherjee being a Director retiring from office under Article 70 of the Articles of Association of the Company.

10. Conditional upon his prior appointment by the Board of Directors, to re-elect Mr Atul Sahai being a Director retiring from office under Article 70 of the Articles of Association of the Company.

11. Conditional upon his prior appointment by the Board of Directors, to re-elect Mr Iyengar Vijaykumar Gopalan being a Director retiring from office under Article 70 of the Articles of Association of the Company.

To consider and, if thought fit, to pass, with or without modifications, the following Resolutions which will be proposed as Special Resolutions:



# NOTICE OF ANNUAL GENERAL MEETING

that the following conditions are fulfilled:-

12. To amend the Constitution of the Company by inserting a new Article 83A of the Articles of Association of the Company as follows:

- 83A. (A) The contemporaneous linking together by telephone or video conference or other electronic media of a number of Directors being not less than the quorum required under Article 83 whether or not any one or more of the Directors is physically present at the place in which the meeting is being held shall constitute a meeting of the Directors. Resolutions passed at such meetings by telephone or video conference or other electronic media shall be valid and as effectual as a resolution passed at a meeting of the Directors duly convened and held provided howsoever
  - all the Directors for the time being entitled to receive notice of a meeting of the Directors shall be entitled to notice of a meeting by telephone or video conference or other electronic media and to be linked by telephone or video conference or other electronic media for the purposes of such meeting;
  - (ii) each of the Directors taking part in the meeting by telephone must be able to hear each of the other Directors taking part in the meeting by telephone and in the case of a meeting by video conference must be able to hear and see each of the other Directors taking part in the meeting by video conference, and in the case of a meeting by other electronic media must be able to hear, or hear and see, each of the other Directors taking part in the meeting;
  - (iii) at the commencement of the meeting each of the Directors taking part in the meeting must state his presence for the purposes of the meeting to all the other Directors taking part in the meeting; and
  - (iv) a Director may not leave the meeting by disconnecting his telephone or his video conference or other electronic media link unless he has previously obtained the express consent of the Chairman of the meeting and a Director shall be deemed to have been present and to have formed part of the quorum at all times during the meeting by telephone or video conference or other electronic media as the case may be, unless he has previously obtained the express consent of the Chairman to leave the meeting as aforesaid.

(B) Minutes of the proceedings at a meeting by telephone or video conference or other electronic media shall be sufficient evidence of such proceedings and of the observance of all necessary formalities if certified to be correct minutes by the Chairman of the meeting. The provisions of these Articles in respect of Directors' meetings shall so far as they are applicable apply to Directors' meeting by telephone or video conference or other electronic media.

# NOTICE OF ANNUAL GENERAL MEETING

13. To amend the Constitution of the Company by deleting the existing Article 91(A) of the Articles of Association of the Company and replacing with a new Article 91(A) as follows:

91(A) A resolution in writing signed or approved in writing by a majority of the Directors (whether present in Singapore or overseas) and being not less than are sufficient to form a quorum shall be as effective as a resolution passed at a meeting of the Directors duly convened and held, and may consist of several documents in the like form each signed by one or more of the Directors. Provided that, where a Director has appointed an Alternate Director, the signature of such Alternate Director, shall suffice. The expressions "in writing" and "signed" include approval by electronic mail, telefax, telex, cable or telegram by any such Director.

BY ORDER OF THE BOARD

Thekkumkudiyil Babu Paul Managing Director

Date: 21 May 2019.

<u>NOTE</u>:-

- 1. A Member of the Company entitled to attend and vote at the above meeting may appoint a proxy to attend and vote on his behalf and such proxy need not also be a member of the Company.
- 2. An instrument appointing a proxy must be left at the registered office not less than 24 hours before the time appointed for holding the Meeting.

# Personal Data Privacy

By attending the Annual General Meeting and/or any adjournment thereof or submitting an instrument appointing a proxy(ies) and/ or representative(s) to attend, speak and vote at the Annual General Meeting and/or any adjournment thereof, a Member (i) consents to the collection, use and disclosure of the Member's personal data by the Company (or its agents) for the purpose of the processing and administration by the Company (or its agents) of proxies and representatives appointed for the Annual General Meeting (including any adjournment thereof) and the preparation and compilation of the attendance lists, minutes and other documents relating to the Annual General Meeting (including any adjournment thereof), and in order for the Company (or its agents) to comply with any applicable laws, regulations and/or guidelines (collectively, the "Purposes"), (ii) warrants that where the Member discloses the personal data of the Member's proxy(ies) and/or representative(s) to the Company (or its agents), the Member has obtained the prior consent of such proxy(ies) and/or representative(s) for the collection, use and disclosure by the Company (or its agents) of the personal data of such proxy(ies) and/or representative(s) for the collection, use and disclosure by the Company (or its agents) of the personal data of such proxy(ies) and/or representative(s) for the collection, use and disclosure by the Company (or its agents) of the personal data of such proxy(ies) and/or representative(s) for the collection, use and disclosure by the Company (or its agents) of the personal data of such proxy(ies) and/or representative(s) for the collection, use and disclosure by the Company (or its agents) of the personal data of such proxy(ies) and/or representative(s) for the Purposes, and (iii) agrees that the Member will indemnify the Company in respect of any penalties, liabilities, claims, demands, losses and damages as a result of the Member's breach of warranty.

#### Books Closure Date and Payment Date for Dividends

Subject to the approval by members of the final one-tier tax exempt dividend at the Annual General Meeting, the Register of Members will be closed on 28 June 2019 to determine entitlements to the dividend. Persons who are members of the Company as at 5.00 PM on 27 June 2019 shall be entitled to the dividend. The dividend, if approved by members, will be paid on or before 15 July 2019.



# CHAIRMAN'S STATEMENT

I have great pleasure in presenting the thirty-first Annual Report and Accounts of the Company for the financial year ended 31 December 2018.

The global economy experienced a sustained growth in the year 2018 amidst fears of geopolitical concerns, trade wars, fiscal markets performance, etc. A steady pace is expected in the year 2019.

The global economy is expected to slow down with continued US-China trade wars, Brexit and stressed emerging markets. The U.S. economy is expected to be moderate. Euro zone, China and the rest of the world are likely to experience a slow growth due to the aforesaid reasons.

Singapore General Insurance Industry reported a stable growth of 3.4% in the year 2018 with significant underwriting performance under the motor segment after two quarters of losses. The soft market conditions prevailing in Motor segment may not guarantee such performance in the future.

Singapore's economy grew by 3.2% in 2018, compared to 3.6% in the previous year. Despite effect of global factors, the Singapore economy and the General Insurance industry outlook will remain stable in the year 2019.

#### PREMIUM INCOME

Singapore's General Insurance market comprising Singapore Insurance Fund (SIF) and Offshore Insurance Fund (OIF) reported a gross premium of S\$6.4 billion for the year 2018, compared to S\$6.1 billion in the previous year. The major contribution was from health and miscellaneous segments with an increase of 21.1% as against previous year with the market share of business at S\$2.0 billion. The market continued to be competitive, resulting in an overall underwriting loss of S\$96.7 million in the year 2018 as against an underwriting profit of S\$169.6 million in 2017.

The Gross Premium of the Company dropped from S\$157.1 million in the previous year to S\$136.0 million. Fire premium was higher by 18.9% at S\$31.5 million (S\$26.5 million in 2017), Marine premium dropped by 16.7% from S\$59.3 million in 2017 to S\$49.4 million in 2018 as we continued with our trimming the portfolio to minimize underperforming accounts. All other classes dropped by 22.7% from S\$71.3 million in 2017 to S\$55.1 million in the year 2018.

#### **INVESTMENT INCOME**

There was an increase in the investment income for the year from S\$18.1 million in 2017 to S\$22.1 million in 2018 due to profit on sale of investment and shift in the asset classes, keeping in view the long term return on investment.

# **OPERATING RESULTS**

The US Dollar strengthened against the Singapore Dollar during the year by 2.0% resulting in an exchange gain of S\$5.7 million in 2018 as against an exchange loss of S\$18.8 million in the previous year. The profit before taxation increased to S\$6.3 million in 2018 from S\$4.4 million in 2017.

#### DIVIDEND

Considering the marginal increase in the profit over the previous year, the Directors have considered it appropriate to maintain a first and final dividend of 5.0% on the paid up capital of S\$50.0 million for 2018 as in the previous year.

#### SHAREHOLDERS' FUND

The Shareholders' Fund increased to S\$424.9 million as at 31 December 2018 from S\$422.6 million as at 31 December 2017.

#### **TECHNICAL RESERVES**

The total of Technical Reserves comprising Premium Reserves and Loss Reserves of the Company as at 31 December 2018 was S\$223.0 million as against S\$217.3 million as at 31 December 2017. The ratio of Technical Reserves to Net Earned Premium increased to 240.2% as at 31 December 2018 from 221.9% for the previous year.

# **CHAIRMAN'S STATEMENT**

#### **TOTAL ASSETS**

The total assets of the Company as at 31 December 2018 stood at S\$737.8 million inclusive of increase/decrease in market value of investment assets, compared to the total assets of S\$735.3 million as at 31 December 2017.

#### **RATING OF THE COMPANY**

I am pleased to inform that **Standard & Poor's** has reaffirmed its long-term local currency issuer credit rating and financial strength rating of "**A-**" for the Company.

#### LOOKING AHEAD

The Company is committed to its core values of cautious growth with profit. We are striving to meet market demands and be more competitive to increase business volume. All efforts have been taken to improve our market share and ranking in the industry, by advertisement campaigns through local media and public transport vehicles. The first phase of the new IT core system was rolled out in June 2018.

We shall, as always, endeavor to improve our service standards to meet the growing expectations of our customers. Efforts are on to improve our presence in the market place by strengthening our existing distribution network, as well as by forging relationships with new intermediaries and increasing our underwriting capacity.

We will continue to ensure compliance with regulatory and statutory requirements at all times.

#### **CHANGE IN THE BOARD OF DIRECTORS**

Mr G.Srinivasan retired as Chairman and was re-appointed as an Independent Director on 19 December 2018. Mr N.S.R.C.Prasad joined the Board as an Independent Director on 19 December 2018. Mrs.Tajinder Mukherjee, CMD of National Insurance, joined the Board as a Director on 1 March 2019. Mr T. Babu Paul, was appointed as Managing Director and Chief Executive Officer on 27 November 2018. I welcome them on behalf of all the Directors.

At the same time, I am thankful to Mr Sanatkumar Kochunni for his contributions and support during his tenure, to Mr Iyengar V Gopalan, who retired during the year, for his support during his long tenure as an Independent Director for 9 years and to Mr R.Ravindra Kumar, for his contribution during his term as Managing Director and Chief Executive Officer of the Company since 2013.

#### **VOTE OF THANKS**

I wish to express my sincere appreciation to all my colleagues on the Board for their valuable contributions in conducting the affairs of the Company.

I thank all our business partners for the trust and confidence that they have placed in the Company and I am confident that the Company will continue to get their support in the coming years as well. In turn, the Company will strive in every way to maintain excellence in the level of service it has been rendering in all areas of its activities.

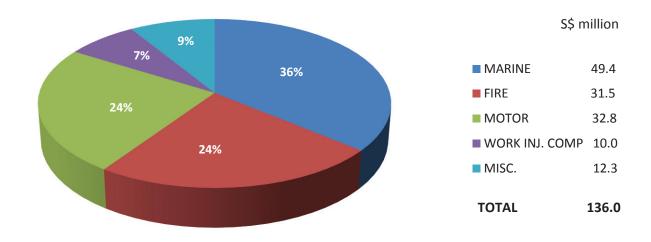
It is my pleasure to acknowledge that without the dedication and hard work of the team of officers and members of the staff, it would not have been possible to achieve the profitable results during 2018. I wish to place on record our appreciation of their valuable contribution. Finally, on behalf of the Board of Directors of the Company, I wish to express my gratitude to the Monetary Authority of Singapore (MAS) for their leadership role and consultative regulatory framework in fostering a free market environment.

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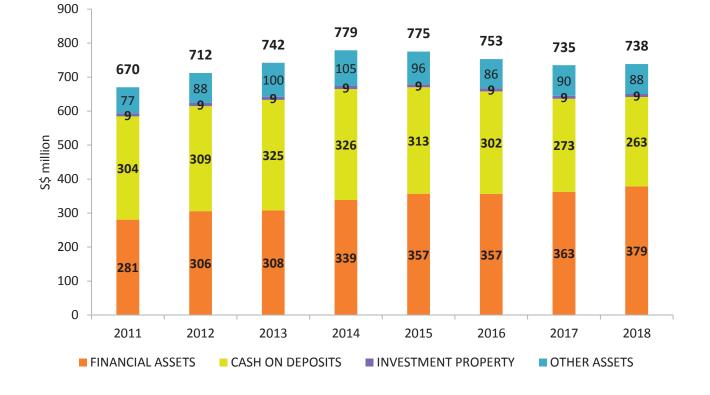
A.V.Girija Kumar Chairman



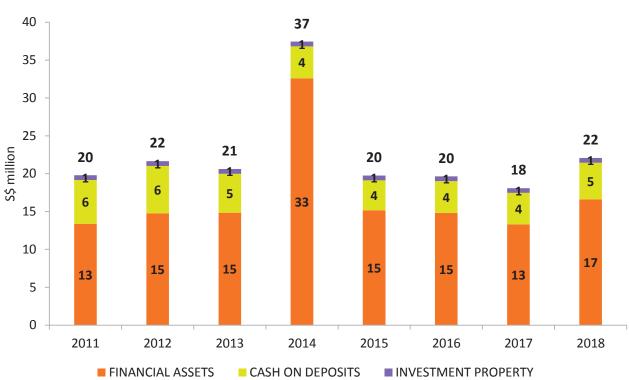
# **GROSS WRITTEN PREMIUM**



TOTAL ASSETS



# **FINANCIAL HIGHLIGHTS**



**TECHNICAL RESERVES AND EARNED PREMIUM** 



**INVESTMENT INCOME** 



The Board is committed to good corporate governance and has adopted policies pursuant to the principles and guidelines in the Guidelines on Corporate Governance for Financial Holding Companies, Banks, Direct Insurers, Reinsurers and Captive Insurers which are incorporated in Singapore (the "Guidelines") and the Insurance (Corporate Governance) Regulations 2013 (the "Regulations").

The Board is supported by a number of Board Committees, namely the Audit Committee ("AC"), the Investment Committee ("IC"), the Nomination Committee ("NC"), the Remuneration Committee ("RC") and the Risk Management Committee ("RMC"). These Committees facilitate the effective oversight of the Company and supervision of management. The AC, IC and RMC meet regularly, and the other Committees meet as and when required, to consider the matters within their respective terms of reference and their deliberations and recommendations are minuted and communicated to the Board.

# **BOARD MATTERS**

# THE BOARD'S CONDUCT OF AFFAIRS

# Principle:

1 Every company should be headed by an effective Board to lead and control the company, The Board is collectively responsible for the long-term success of the company. The Board works with Management to achieve this objective and Management remains accountable to the Board.

The Board is responsible for the management and direction of the Company's business including the following:

- 1. to adopt the Company's overall business strategy and financial objectives;
- 2. to oversee the implementation of the Company's strategies and policies;
- 3. to review and approve all significant matters involving the Company including the following:
  - a. major transactions and business decisions;
  - b. quarterly financial statements;
  - c. annual report and audited financial statements;
  - d. annual budget and business plan;
  - e. declaration of interim dividends and proposal of final dividend;
  - f. convening of shareholders meetings; and
  - g. approval of corporate strategy;
- 4. to set and approve risk management policies and to oversee management in the design, implementation and monitoring of the risk management and internal control systems;
- 5. to review the adequacy and effectiveness of the Company's internal controls to ensure compliance of operational, financial, IT controls and risk management systems to safeguard shareholders' interest and the Company's assets;
- 6. to review the qualifications, experience, suitability and, where applicable, independence or otherwise of any person to be appointed as a Director or senior executive, and to approve any such appointment, as the case may be;
- 7. to oversee the general compensation policies of the Company;
- 8. to ensure regulatory and legal compliance; and
- 9. to ensure the holding of a minimum of 4 Board meetings in a year.

The Board meets regularly and as warranted by particular circumstances, as deemed appropriate by the Board members. The Board has delegated authority to the various Board Committees in accordance with their respective terms of reference.

	Board	AC	IC	RMC	NC	RC
Number of Meetings held	7	6	5	4	5	1
Members	Number	of meetings	attended			
Mr. A. V. Girija Kumar	5	5	4	3	5	-
Mr. A. K. Saxena	7	6	5	4	4	1
Mr. G. Srinivasan	2	1	1	1	1	1
Mr. N. S. R. Chandra Prasad	1	1	1	1	1	-
Mr. Sanatkumar Kochunni	3	2	2	1	1	1
Mr. Iyengar V. Gopalan	3	2	2	1	1	1
Mr. R. Ravindra Kumar	6	-	4	3	-	-
Mr. T. Babu Paul	1	-	1	1	-	-

The Directors' attendances at the Board and Committee meetings for FY 2018 are as shown below:

The Board does not, at present, provide any orientation and training for new and existing Directors. This is because all Directors already have prior experience as managing directors, directors and/or chief executives of their respective companies. However, the Board is considering the provision of orientation and training, as appropriate, for new and existing Directors who do not have any experience in the insurance industry, and to provide regular training, from time to time, on relevant new laws, regulations and changing commercial risks.

The Board is also responsible for the appointment and removal of senior management, and ensures that the roles, responsibilities, accountability and reporting relationships of senior management and key persons in control job functions, are clearly stated and documented.

Any delegation of authority from the Board to the senior management is formally documented and clear.

The Board sets the corporate values of the Company to promote and maintain a high level of professional conduct of the business both for internal dealings and external transactions. Such corporate values discourage excessive risk taking and promote open discussion between the Board and management. The Board also ensures that senior management formulates policies and processes to promote fair practices and high standards of business conduct by staff. The Company has in place clear complaint handling procedures, which are communicated to customers, to ensure that all complaints are dealt with professionally, fairly, promptly and diligently.

# **BOARD COMPOSITION AND GUIDANCE**

# Principle:

2 There should be a strong and independent element on the Board, which is able to exercise objective judgement on corporate affairs independently, In particular, from Management and 10% shareholders. No individual or small group of individuals should be allowed to dominate the Board's decision making.



The present composition of the Board as at 26 March 2019 is as follows:

Mr. A. V. Girija Kumar	Chairman, Non-Executive and Non-Independent
Mr. A. K. Saxena	Non-Executive and Independent
Mr. G. Srinivasan	Non-Executive and Independent
Mr. N. S. R. Chandra Prasad	Non-Executive and Independent
Mrs. Tajinder Mukherjee	Non-Executive and Non-Independent
Mr. T. Babu Paul	Managing Director & Chief Executive, Executive and Non-Independent

The changes in the composition of the Board during FY 2018 and up to 26 March 2019 were as follows: Mr Sanatkumar Kochunni resigned as Director on 30 April 2018. Mr G. Srinivasan resigned as Chairman and Non-Executive & Non-Independent Director on 20 August 2018. He was re-appointed as a Non-Executive & Independent Director on 19 December 2018. Mr A. V. Girija Kumar was appointed as Chairman of the Board on 20 August 2018. Mr Iyengar V. Gopalan resigned as Non-Executive & Independent Director on 23 August 2018. Mr R. Ravindra Kumar resigned as Managing Director & Chief Executive on 26 November 2018. Mr T. Babu Paul was appointed as Non-Executive & Non-Independent Director on 26 November 2018, and as Managing Director & Chief Executive on 27 November 2018. Mr N. S. R. Chandra Prasad was appointed as Non-Executive & Independent Director on 19 December 2018. Mrs Tajinder Mukherjee was appointed as Non-Executive & Non-Independent Director on 1 March 2019.

The Board has 3 Independent Directors and is in compliance with the requirement under the Regulations for at least one-third of the Directors on the Board to be Independent Directors.

The Board is of the view that its present size is appropriate for the Company given the scope and nature of its operations, the requirements of the business and the need to avoid undue disruptions from changes to the composition of the Board and Board Committees. The Directors, as a group are able to provide an appropriate balance and diversity of skills, experience and knowledge of the Company, as well as core competencies such as accounting, finance, business and management experience, industry knowledge, strategic planning experience and customer-based experience or knowledge.

The Non-Executive Directors, who constitute a majority of the Board, constructively challenge and help develop proposals on strategy and review the performance of management in meeting agreed goals and objectives and monitor the reporting of performance.

The terms of reference of the IC are as follows:

- 1. to draft an investment policy and provide oversight and guidance to management in the management of the Company's investment portfolio and to ensure compliance with applicable regulations for investments;
- 2. to conduct periodic meetings with management to discuss key investment issues and to review the Company's investment portfolio and performance; and
- 3. to review and approve investment proposals submitted by management as required under established procedure.

The terms of reference of the other Board Committees are set out below in the relevant Sections of this Report. The composition of the various Board Committees is set out under Principle 4 below.

# CHAIRMAN AND CHIEF EXECUTIVE OFFICER

# Principle:

3 There should be a clear division of responsibilities between the leadership of the Board and the executives responsible for managing the company's business. No one individual should represent a considerable concentration of power.

The Chairman and Chief Executive are separate persons. There is a clear division of responsibilities between the Non-Executive Chairman and the Chief Executive who are not related. The Chief Executive is responsible for the day-to-day operations of the Company. The Chairman is responsible for providing leadership to the Board and for facilitating effective communication between the Board and management, among the Directors and with shareholders.

# **BOARD MEMBERSHIP**

# Principle:

# 4 There should be a formal and transparent process for the appointment and reappointment of directors to the Board.

The Board is responsible for the selection and appointment of Directors. For this purpose, the Board has set up the NC to assist and make recommendations to the Board in the selection of suitable candidates, and to assist the Board to review on an annual basis the independence or otherwise of each Director, and that each existing Director remains qualified for the office based on the criteria set out by the Board.

In making the appointment, the Board takes into consideration educational background and experience, including experience within the insurance industry, of the nominee. The Board also considers whether the nominee is a fit and proper person and is qualified for the office taking into account the nominee's track record, age, experience, capabilities, skills and such other relevant facts as may be determined by the Board. The Board will also review on an annual basis that each existing Director remains qualified for the office based on these criteria.

A Director appointed by the Board shall retire from office at the close of the next annual general meeting of the Company, but shall be eligible for re-election. A Director re-elected at the next annual general meeting continues in office until he vacates his office in accordance with the regulations of the Company.

The key information regarding the Directors, the Board Committees served on (as a member or chairman), date of first appointment as a Director, date of last re-appointment as a Director, directorships or chairmanships both present and those held over the preceding three years in other listed companies, and other principal commitments, are as follows:

Name of Committee	Composition
AC	Mr A. K. Saxena, Chairman Mr A. V. Girija Kumar, Member Mr G. Srinivasan, Member Mr N.S.R. Chandra Prasad, Member Mrs Tajinder Mukherjee, Member



Name of Committees	Composition	
IC	Mr A. V. Girija Kumar, Chairman	
	Mr A. K. Saxena, Member	
	Mr G. Srinivasan, Member	
	Mr N.S.R. Chandra Prasad, Member	
	Mrs Tajinder Mukherjee, Member	
	Mr T. Babu Paul, Member	
RMC	Mr A. V. Girija Kumar, Chairman	
	Mr A. K. Saxena, Member	
	Mr G. Srinivasan, Member	
	Mr N.S.R. Chandra Prasad, Member	
	Mrs Tajinder Mukherjee, Member	
	Mr T. Babu Paul, Member	
NC	Mr A. K. Saxena, Chairman	
	Mr A. V. Girija Kumar, Member	
	Mr G. Srinivasan, Member	
	Mr N.S.R. Chandra Prasad, Member	
	Mrs Tajinder Mukherjee, Member	
RC	Mr Ajit Kumar Saxena, Chairman	
inc.	Mr Angara Venkata Girija Kumar, Member	
	Mr G. Srinivasan, Member	
	Mr N.S.R. Chandra Prasad, Member	
	Mrs Tajinder Mukherjee, Member	

Name of Director	Date of first appointment/ Date of last re-appointment	Directorships or chairmanships both present and those held over the preceding 3 years in other listed companies & other principal commitments
Mr A. V. Girija Kumar	retired, was re-elected at the annual general meeting on 16 June 2014 and	
Mr A. K. Saxena	2012, retired and was re-elected at the annual general meeting on 28 June 2013, resigned on 30 June 2016. Re-appointed on 25 August 2016, retired and was re-elected at the	Chairman and Managing Director of The Oriental Insurance Co. Ltd, Director of GIC Housing Finance Ltd, Director of General Insurance Corporation of India and Director of Health Insurance TPA of India Ltd, and Member of the Governing Board of the National Insurance Academy of India, all up to 30 June 2016.

Name of Director	Date of first appointment/ Date of last re-appointment	Directorships or chairmanships both present and those held over the preceding 3 years in other listed companies & other principal commitments
Mr G. Srinivasan	retired and was re-elected at the annual general meeting on 28 June 2013 and resigned on 20 August	Chairman and Managing Director of The New India Assurance Company Limited, Director of GIC Housing Finance Limited, Director of Prestige Assurance Plc, Chairman of The New India Assurance Co. (Trinidad & Tobago) Ltd, Director of Health Insurance TPA of India Limited, Director of General Insurance Corporation of India, and Member of the Governing Board of the National Insurance Academy and the Insurance Information Bureau, all up to 31 July 2018. President of Insurance Institute of India up to 10 December 2018. Presently Director of the National Insurance Academy, India with effect from 11 December 2018.
Mr N. S. R. Chandra Prasad		Director of GIC Housing Finance Ltd, Chola MS Insurance Co., Ltd and Kshema Holdings.
Mrs Tajinder Mukherjee	Appointed on 1 March 2019	Chairman and Managing Director of National Insurance Company Limited.
Mr T. Babu Paul	Appointed as Director on 26 November 2018, and as Managing Director & Chief Executive on 27 November 2018.	Nil

None of the Directors holds any shares in the Company except for Mr. T. Babu Paul who holds 2 ordinary shares on trust for General Insurance Corporation of India.

The Board reviews the nominations, and reasons for resignations of key appointment holders, namely the Directors, Chief Executive, Chief Financial Officer and certifying actuary. In addition, it ensures that there are adequate policies and procedures relating to the engagement, dismissal and succession of the senior management, and is actively involved in such processes.



# **BOARD PERFORMANCE**

# Principle:

5 There should be a formal annual assessment of the effectiveness of the Board as a whole and its board committees and the contribution by each director to the effectiveness of the Board.

The Board collectively reviews and evaluates its performance based on the questions contained in a Board Evaluation Questionnaire circulated to the Directors. The Board shall continue to review its performance every year.

# ACCESS TO INFORMATION

# Principle:

6 In order to fulfil their responsibilities, directors should be provided with complete, adequate and timely information prior to board meetings and on an on-going basis so as to enable them to make informed decisions to discharge their duties and responsibilities.

The Directors are provided with complete, adequate and timely information prior to Board meetings and on an on-going basis so as to enable them to make informed decisions to discharge their duties and responsibilities. The Directors have separate and independent access to the company secretary. The company secretary attends all Board and Board Committee meetings.

# **REMUNERATION MATTERS**

# PROCEDURES FOR DEVELOPING REMUNERATION POLICIES

# Principle:

7 There should be a formal and transparent procedure for developing policy on executive remuneration and for fixing the remuneration packages of individual directors. No director should be involved in deciding his own remuneration.

The Board has established the RC for developing and recommending for approval by the Board, policy on executive remuneration and for fixing the remuneration packages of individual Directors. In formulating these policies the RC seeks to ensure that the policies are in line with the strategic objective and corporate values of the Company and do not give rise to conflicts between the objectives of the Company and the interests of individual Directors and senior management. No Director is involved in deciding his own remuneration.

# LEVEL AND MIX OF REMUNERATION

#### Principle:

8 The level and structure of remuneration should be aligned with the long-term interest and risk policies of the company, and should be appropriate to attract, retain and motivate (a) the directors to provide good stewardship of the company, and (b) key management personnel to successfully manage the company. However, companies should avoid paying more than is necessary for this purpose.

The level and structure of remuneration are aligned with the long-term interest and risk policies of the Company, and are appropriate to attract, retain and motivate (a) the Directors to provide good stewardship of the Company, and (b) key management personnel to successfully manage the Company.

# **DISCLOSURE ON REMUNERATION**

# Principle:

9 Every company should provide clear disclosure of its remuneration policies, level and mix of remuneration, and the procedure for setting remuneration, in the company's Annual Report. It should provide disclosure in relation to its remuneration policies to enable investors to understand the link between remuneration paid to directors and key management personnel, and performance.

The Board sets out the remuneration guidelines and reviews the remuneration framework of the Company. The Company adopts a remuneration policy that is primarily, performance based taking into account each person's job responsibilities and function and market conditions. The remuneration for employees of the Company comprises a fixed component and a performance-related variable component in an effort to link rewards to corporate and individual performance and align the interests with those of shareholders. In setting the remuneration packages, the Company takes into consideration the Company's and the individual's performance, as well as the contribution to the revenue and profitability.

The remuneration policies are in line with the strategic objectives and corporate values of the Company, and do not conflict with the Company's objectives and directions. The remuneration practices do not create incentives for excessive or inappropriate risk-taking behaviour.

No Director decides his own remuneration. The Directors' fees proposed by the Board are subject to shareholders' approval at the Company's annual general meeting.

The Company believes that it is not in its best interest to disclose the precise remuneration of the Directors and key management personnel due to the highly competitive market for talent. Details of management expenses including compensation of key management personnel, salaries and Directors' fees are set out in the Company's Financial Statements. The Company does not employ any immediate family members of any Director or the Chief Executive.

# ACCOUNTABILITY AND AUDIT

# ACCOUNTABILITY

# Principle:

# **10** The Board should present a balanced and understandable assessment of the company's performance, position and prospects.

The Board is responsible for providing a balanced and understandable assessment of the Company's performance, position and prospects as well as annual reports to shareholders of the Company on a prompt basis. These principles guide the presentation of the Company's annual financial statements and quarterly financial statements. The Board is provided with regular management reports that present a balanced and understandable assessment of the Company's performance, position and prospects.



# **RISK MANAGEMENT AND INTERNAL CONTROLS**

#### Principle:

11 The Board is responsible for the governance of risk. The Board should ensure that Management maintains a sound system of risk management and internal controls to safeguard shareholders' interests and the company's assets, and should determine the nature and extent of the significant risks which the Board is willing to take in achieving its strategic objectives.

The Board determines the Company's risk tolerance and policies and oversees management in the design, implementation and monitoring of the internal controls. The Board exercises oversight on management through the AC on the adequacy and effectiveness of the Company's systems of internal controls in compliance, operational, financial, IT and risk management. The AC reviews regularly with management and auditors, both internal *and* external, the continued development in the measures taken by management to further strengthen internal controls.

Management has completed its review of the existing risk management framework with a view to ensuring that with suitable strengthening in the practices, the Company meets with the regulatory requirement on Enterprise Risk Management for Insurers (MAS Notice 126 issued on 2 April 2013).

The Company's Enterprise Risk Management ("ERM") framework assists the Board in (a) identifying significant risks, as well as determining the Company's levels of risk tolerance and risk policies; and (b) overseeing the design, implementation and monitoring of the Company's risk management and internal control systems. Pursuant to the ERM framework, the RMC has been set up to oversee the implementation and monitoring of the ERM framework, to approve risk appetite and tolerance levels and limits, and review the Company's Own Risk and Solvency Assessment Report.

The AC and RMC assist the Board in carrying out its risk governance functions to ensure that management maintains a sound system of risk management and internal controls to safeguard shareholders' interests and the Company's assets. The AC and RMC also assist the Board to determine the nature and extent of the significant risks which the Board is willing to take in achieving its strategic objectives. The Board has appointed an external Risk Management Consultant to assist the AC and the RMC in carrying out their responsibilities in relation to risk governance and the ERM framework.

The internal auditors are tasked to perform independent reviews of risks and controls to provide reasonable assurance to the AC and the Board that such risks have been adequately addressed and controls are operating. The external auditor reports to management and the AC on significant weaknesses in the Company's internal controls which come to their attention during the course of their statutory audit.

Based on the Company's existing framework of management controls, risk management systems, internal control policies and procedures, as well as reviews performed by the management, the external and internal auditors, the Board, with the concurrence of the AC, is of the opinion that internal controls of the Company addressing financial, operational, compliance and information technology risks are adequate as at 31 December 2018.

The Board has also received from management, assurances that the financial records of the Company have been properly maintained and the financial statements give a true and fair view of the Company's operations and finances, and that the Company has in place adequate risk management and internal control systems.

# AUDIT COMMITTEE

# Principle:

# 12 The Board should establish an Audit Committee ("AC") with written terms of reference which clearly set out its authority and duties.

At present, the AC is made up of 5 Non-Executive Directors, of which 3 are Independent Directors. The composition of the AC is set out under Principle 4 above.

Terms of Reference of the AC are as follows:

- a. to review the adequacy of the internal audit function; to review and approve the audit scope/plans of the external and internal auditors, the results of the auditors' examinations and evaluation of the Company's system of internal accounting controls, and the management's response to their recommendations;
- b. with the assistance of the management and the internal and external auditors, to review and report to the Board on the effectiveness and adequacy of the Company's internal controls including financial, operational, compliance and information technology controls;
- c. to ensure regulatory and legal compliance;
- d. to review the financial statements of the Company each quarter and for each financial year prior to their submission to the Board for adoption;
- e. to nominate the external auditor for appointment/re-appointment and to review the external audit fees and recommend to the Board for approval; and
- f. to adopt and implement the Company's whistle blowing policy.

The AC has reviewed and approved all audit and non-audit fees paid to the external auditor for FY 2018. The Company has an approved whistle-blowing policy and procedures.

During FY 2018, the AC carried out the following activities:

- a. reviewed quarterly unaudited and full-year audited financial statements of the Company, as well as the quarterly business reports of the Company and recommended such reports to the Board for approval;
- b. reviewed the adequacy and effectiveness of the Company's risk management and internal control systems;
- c. reviewed and approved the annual audit plan of the external auditor;
- d. reviewed the report of the external auditor pursuant to their statutory audit;
- e. reviewed and approved the internal audit plans of the internal auditors;
- f. reviewed the reports of the internal auditors pursuant to the internal audit plans; and
- g. reviewed the annual re-appointment of the external auditor and internal auditors and determined their remuneration, and made a recommendation for Board approval.

The AC keeps abreast of changes to accounting standards and issues which have a direct impact on financial statements through the presentation made by the external auditor of their annual audit plan as well as through the report presented by the external auditor pursuant to their annual statutory audit.



# **INTERNAL AUDIT**

# Principle:

# 13 The company should establish an effective internal audit function that is adequately resourced and independent of the activities it audits.

The Company has an internal audit function that is adequately resourced and independent of the activities it audits. The internal auditors report to the AC which reviews their internal audit plans and reports, approves their terms of appointment and remuneration, ensures that they are adequately are resourced and assisted by management.

The internal auditors plan their audit schedules in consultation with, but independent of management. The internal audit plans are submitted to the AC for approval prior to implementation. The internal auditors present quarterly reports to the AC and the AC reviews the activities of the internal auditors and meets with the internal auditors to approve their plans and to review their reports. The AC also ensures that the internal auditors have the necessary resources to perform their functions adequately.

The AC has reviewed the adequacy and effectiveness of the internal audit function and is satisfied that the internal auditors are adequately resourced and have the relevant qualifications and experience and have the appropriate standing and independence to fulfil their responsibilities. The AC is also of the view that the internal auditors have unfettered access to all the Company's documents, records, properties and personnel including access to the AC.

# SHAREHOLDER RIGHTS AND RESPONSIBILITIES

#### Principle:

# 14 Companies should treat all shareholders fairly and equitably, and should recognise, protect and facilitate the exercise of shareholders' rights, and continually review and update such governance arrangements.

The Company treats all shareholders fairly and equitably, and recognizes, protects and facilitates the exercise of shareholders' rights as set out in the Company's constitution and under applicable law, and continually reviews and updates such governance arrangements.

# COMMUNICATION WITH SHAREHOLDERS

# Principle:

# 15 Companies should actively engage their shareholders and put in place an investor relations policy to promote regular, effective and fair communication with shareholders.

The Company actively engages its shareholders and communicates effectively and fairly with shareholders. Shareholders are provided with notices of all general meetings in a timely manner together with any relevant documents which are required to be provided to shareholders.

# CONDUCT OF SHAREHOLDER MEETINGS

# Principle:

16 Companies should encourage greater shareholder participation at general meetings of shareholders, and allow shareholders the opportunity to communicate their views on various matters affecting the company.

Shareholders are entitled to attend and vote at all general meetings through their proxies or corporate representative.

# **RELATED PARTY TRANSACTIONS**

#### Principle:

17 The Board should ensure that the Financial Institution's related party transactions are undertaken on an arm's length basis.

The Board reviews all related party transactions to ensure that they are undertaken on an arm's length basis. Material related party transactions are disclosed in the Company's financial statements.



# DIRECTORS' STATEMENT

The directors are pleased to present their statement to the members together with the audited financial statements of the Company for the financial year ended December 31, 2018.

In the opinion of the directors, the accompanying financial statements as set out on pages 27 to 84 are drawn up so as to give a true and fair view of the financial position of the Company as at December 31, 2018 and the financial performance, changes in equity and cash flows of the Company for the financial year then ended on that date, and at the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts when they fall due.

# DIRECTORS

The directors of the Company in office at the date of this statement are:

Mr. A.V. Girija Kumar Dr. A. K. Saxena	
Mr. G. Srinivasan	(Appointed on December 19, 2018)
Mr. N. S. R. C. Prasad	(Appointed on December 19, 2018)
Mr. T. Babu Paul	(Appointed on November 27, 2018)
Mrs. Tajinder Mukherjee	(Appointed on March 1, 2019)

# ARRANGEMENTS TO ENABLE DIRECTORS TO ACQUIRE BENEFITS BY MEANS OF THE ACQUISITION OF SHARES AND DEBENTURES

Neither at the end of the financial year nor at any time during the financial year did there subsist any arrangement whose object is, or one of whose objects is, to enable the directors of the Company to acquire benefits by means of the acquisition of shares, or debentures in, the Company or any other body corporate.

# DIRECTORS' INTEREST IN SHARES OR DEBENTURES

The directors of the company holding office at the end of the financial year had no interests in the share capital and debentures of the company and related corporations as recorded in the register of directors' shareholdings kept by the company under section 164 of the Singapore Companies Act except as follows:

		ngs registered ne of director	Shareholdings in which director are deemed to have an interest	
Name of director and company in which interests are held	At January 1, 2018	At December 31, 2018	At January 1, 2018	At December 31, 2018
<u>Company</u>				
(Ordinary shares) Mr. T. Babu Paul	-	2	-	-

# **OPTION TO TAKE UP UNISSUED SHARES**

During the financial year, there were no shares of the Company issued by virtue of the exercise of an option to take up unissued shares.

# **DIRECTORS' STATEMENT**

#### **OPTION EXERCISED**

During the financial year, there were no shares issued by virtue of exercise of an option to take up unissued shares.

#### UNISSUED SHARES UNDER OPTION

At the end of the financial year, there were no unissued shares of the Company under option.

#### AUDIT COMMITTEE

The Audit Committee ("AC") carried out its functions in accordance with section 201B (5) of the Singapore Companies Act, Cap. 50. It reviewed the audit plans of the internal and external auditors of the Company, and reviewed the internal auditors' evaluation of the adequacy of the Company's system of internal accounting controls and the assistance given by the Company's management to the external and internal auditors.

The AC convened four meetings during the year. The AC has also met with internal and external auditors at least once a year.

#### AUDITOR

The auditors, Deloitte & Touche LLP, have expressed their willingness to accept re-appointment.

ON BEHALF OF THE DIRECTORS

Mr. A. V. Girija Kumar Chairman

Mr. T. Babu Paul Director

New Delhi March 26, 2019



# **INDEPENDENT AUDITOR'S REPORT**

# **Report on the Audit of the Financial Statements**

## Opinion

We have audited the accompanying financial statements of India International Insurance Pte Ltd (the "Company") which comprise the statement of financial position of the Company as at December 31, 2018, and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows of the Company for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, as set out on pages 27 to 84.

In our opinion, the accompanying financial statements are properly drawn up in accordance with the provisions of the Companies Act, Chapter 50 (the "Act") and Financial Reporting Standards in Singapore ("FRSs") so as to give a true and fair view of the financial position of the Company as at December 31, 2018 and of the financial performance, changes in equity and cash flows of the Company for the year ended on that date.

#### **Basis of Opinion**

We conducted our audit in accordance with Singapore Standards on Auditing ("SSAs"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the Accounting and Corporate Regulatory Authority ("ACRA") *Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities* ("ACRA Code") together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ACRA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Information Other than the Financial Statements and Auditor's Report Thereon

Management is responsible for the other information. The other information comprises the Directors' Statement but does not include the financial statements and our auditor's report thereon, which we obtained prior to the date of this auditor's report, and the Chairman's Statement, Financial Highlights, Corporate Governance Statement, which are expected to be made available to us after that date.

Our opinion on the financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the Chairman's Statement, Financial Highlights, Corporate Governance Statement, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance and take appropriate actions in accordance with SSAs.

# **INDEPENDENT AUDITOR'S REPORT**

#### **Responsibility of Management and Directors for the Financial Statements**

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Act and FRSs, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair financial statements and to maintain accountability of assets.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Directors' responsibilities include overseeing the Company's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Singapore Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Singapore Standards on Auditing, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- (a) Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- (b) Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- (c) Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- (d) Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.



# **INDEPENDENT AUDITOR'S REPORT**

# Auditor's Responsibilities for the Audit of the Financial Statements (cont'd)

(e) Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

# **Report on Other Legal and Regulatory Requirements**

In our opinion, the accounting and other records required by the Act to be kept by the Company have been properly kept in accordance with the provisions of the Act.

eloithe R Touche LCP

Public Accountants and Chartered Accountants Singapore

March 26, 2019

# STATEMENT OF FINANCIAL POSITION

# December 31, 2018

	<u>Note</u>	2018	2017
Arraha		S\$	S\$
Assets Fixed assets	7	1 572 490	014 224
	7	1,573,480	914,224
Investment property Financial assets	9	8,797,110	8,836,287
Held-to-maturity	8	245,115,326	222,149,182
Available-for-sale	8		140,682,092
Reinsurers' share of technical reserves	0	133,590,629	140,002,092
	14	12 200 620	12 702 160
Reserve for unexpired risks		13,899,639	12,703,160
Deferred acquisition costs	14	(3,486,254)	(3,355,450)
Loss reserves	15	120,607,021	108,777,157
Amount retained by ceding companies	10	261,777	261,777
Balances due from policyholders, agents and reinsurers	10	73,829,618	76,907,777
Prepayments		101,610	98,123
Other debtors	11	8,333,261	7,594,948
Cash on deposits	12	262,947,164	273,420,638
Cash and bank balances	12	3,259,554	4,394,157
Total Assets		868,829,935	853,384,072
Equity and Liabilities			
Equity attributable to owners of the Company			
Share capital	16	50,000,000	50,000,000
Retained earnings		374,873,486	372,615,142
Fair value reserves	23	15,463,035	26,097,727
Total Equity		440,336,521	448,712,869
Liabilities			
Technical reserves			
Reserve for unexpired risks	14	61,296,359	69,816,722
Deferred acquisition costs	14	(8,573,441)	(8,859,419)
Loss reserves	15	301,332,842	274,501,550
Provision for deferred taxation	21	3,003,077	5,059,630
Tax payables	21	1,658,181	1,613,278
Balances due to agents	13	18,133	285,012
Balances due to reinsurers	13	60,015,106	52,717,459
Other creditors and accruals	13	9,743,157	9,536,971
Total Liabilities		428,493,414	404,671,203
Total Equity & Liabilities		868,829,935	853,384,072

See accompanying notes to financial statements.



# STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

# Year ended December 31, 2018

	<u>Notes</u>	2018		20	)17
	_	S\$	S\$	S\$	S\$
Gross premiums			135,985,970		157,084,833
<b>Underwriting (loss) profit</b> Investment and interest income Gain on sale of investments Other income	19 23 20		(24,477,336) 19,960,653 2,130,854 8,665,678		2,003,085 17,554,847 590,969 4,918,707
Provision for bad and doubtful debts		(2,157,017)	6,279,849	(1,889,944)	25,067,608
Impairment allowance for available-for-sale investments		(3,550,682)		-	
Gain/(Loss) on foreign exchange		5,738,476		(18,762,926)	
Depreciation on investment property	,	(39,182)	(8,405)	(40,186)	(20,693,056)
Profit before taxation Taxation expenses	21		6,271,444 (1,513,100)		4,374,552 (1,321,694)
Profit for the year			4,758,344		3,052,858
Other comprehensive income Items that may be reclassified subsequently to profit or loss: Net (loss)/gain on available-for-sale					
financial assets Income tax relating to available-for-			(12,776,645)		15,037,948
sale financial assets			2,141,953		(2,461,088)
Other comprehensive (loss)/income for the year, net of tax			(10,634,692)		12,576,860
Total comprehensive (loss)/income for the year			(5,876,348)		15,629,718

See accompanying notes to financial statements.

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# Year ended December 31, 2018

		TOTA	TAL	FIRE	ξE	MARINE	INE	MISCELLANEOUS	ANEOUS
	Note	2018	2017	2018	2017	2018	2017	2018	2017
		S\$	S\$	S\$	S\$	S\$	S\$	S\$	S\$
Underwriting income Gross premiums less return premiums		135,985,970	157,084,833	31,520,524	26,471,158	49,373,230	59,293,572	55,092,216	71,320,103
Less: Reinsurance premiums		52,438,493	58,506,325	26,035,235	23,799,299	14,157,308	10,239,299	12,245,950	24,467,727
Net premiums Decreased (increased) in reserve for		83,547,477	98,578,508	5,485,289	2,671,859	35,215,922	49,054,273	42,846,266	46,852,376
unexpired risks	14	9,300,060	(614,792)	1,278,424	96,842	5,796,812	3,476,341	2,224,824	(4,187,975)
Total underwriting income		92,847,537	97,963,716	6,763,713	2,768,701	41,012,734	52,530,614	45,071,090	42,664,401
Underwriting outgo Claims paid less recoveries		79,578,145	88,785,184	2,398,036	3,869,296	50,906,348	57,521,748	26,273,761	27,394,140
Increase/(decrease) in loss reserve Commissions - net incurred	15	15,001,428 10 830 443	(18,752,884) 13 217 293	1,837,711 (2 213 894)	(2,802,968) (685,432)	17,654,118 7 373 518	(4,183,640) 10 677 755	(4,490,401) 5 670 819	(11,766,276) 3 224 970
Management expenses	18	11,914,857	12,711,038	2,750,521	2,142,002	4,303,924	4,797,934	4,860,412	5,771,102
Total underwriting outgo		117,324,873	95,960,631	4,772,374	2,522,898	80,237,908	68,813,797	32,314,591	24,623,936
Underwriting profit/(loss) transferred to income statement		(24,477,336)	2,003,085	1,991,339	245,803	(39,225,174) (16,283,183)	(16,283,183)	12,756,499	18,040,465

See accompanying notes to financial statements.

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# STATEMENT OF CHANGES IN EQUITY

# Year ended December 31, 2018

	Share	Retained	Fair value	Tabal
-	capital	earnings	reserves	Total
2018	S\$	S\$	S\$	S\$
2010				
Balance as at January 1, 2018	50,000,000	372,615,142	26,097,727	448,712,869
Profit for the year	-	4,758,344	-	4,758,344
Other comprehensive loss for the financial year	-	-	(10,634,692)	(10,634,692)
Total comprehensive income (loss) for the financial year	-	4,758,344	(10,634,692)	(5,876,348)
Dividends (Note 22)	-	(2,500,000)	-	(2,500,000)
Balance as at December 31, 2018	50,000,000	374,873,486	15,463,035	440,336,521
2017				
Balance as at January 1, 2017	50,000,000	374,562,284	13,520,867	438,083,151
Profit for the year	-	3,052,858	-	3,052,858
Other comprehensive income for the financial year	-	-	12,576,860	12,576,860
Total comprehensive income (loss) for the financial year	-	3,052,858	12,576,860	15,629,718
Dividends (Note 22)	-	(5,000,000)	-	(5,000,000)
Balance as at December 31, 2017	50,000,000	372,615,142	26,097,727	448,712,869
=				

See accompanying notes to financial statements.

# **CASH FLOW STATEMENT**

## Year ended December 31, 2018

	Note	2018	2017
		S\$	S\$
<b>Operating activities</b> Profit before taxation		6,271,444	4,374,552
Adjustments for:			
Depreciation of fixed assets	7	203,628	183,970
Depreciation on investment property		39,177	40,186
Investments - impairment of available-for-sale investments		3,550,682	-
- gain on sale		(2,130,854)	(590,969)
Loss on disposal of fixed assets		6,425	-
Investment and interest income		(19,960,653)	(17,554,847)
Provision of bad and doubtful debts	20	2,157,017	1,889,946
Balances due to reinsurers written back	20 20	8,197,633	
Reversal of old treaty balances	20	(254,512)	(4,723,955)
Operating cash flow before changes in working capital		(1,920,013)	(16,381,117)
Reserve for unexpired risks - Gross		(8,234,385)	1,224,928
Reserve for unexpired risks - Reinsurance		(1,065,675)	(610,136)
Loss reserve - Gross		26,831,292	(42,905,708)
Loss reserve - Reinsurance		(11,829,864)	24,152,824
Debtors and prepayments		1,008,568	(5,224,125)
Creditors		(3,924,633)	(4,854,560)
Cash flows used in generated from operations		865,290	(44,597,894)
Investment and interest income received		19,131,430	18,069,026
Income taxes paid		(1,382,797)	(4,084,764)
Net cash flows from (used in) operating activities		18,613,923	(30,613,632)
Investing activities			
Purchase of fixed assets	7	(869,309)	(198,535)
Purchase of marketable securities & other investments		(47,593,447)	(13,902,557)
Sale of investments & marketable securities		17,522,290	23,311,888
Net cash flows from (used in) investing activities		(30,940,466)	9,210,796
Financing activity			
Dividends paid representing cash used in financing activity		(2,500,000)	(5,000,000)
Net decrease in cash and cash equivalents		(14,826,543)	(26,402,836)
Cash and cash equivalents at beginning of year	12	277,631,295	304,034,131
Cash and cash equivalents at end of year	12	262,804,752	277,631,295

Cash and cash equivalents included in the statement of cash flows comprise the following amounts:

	2018 S\$	2017 S\$
Cash and bank balances Cash on deposits	3,259,554 262,947,164	4,394,157 273,420,638
Less Cash collateral (Note 12)	266,206,718 3,401,966	277,814,795 183,500
Cash and cash equivalents	262,804,752	277,631,295

See accompanying notes to financial statements.



# NOTES TO THE FINANCIAL STATEMENT

# For the financial year ended December 31, 2018

## 1. GENERAL

The Company (Registration Number 198703792K) is incorporated in Singapore. It is owned by all the state owned insurance companies of the Government of India, namely General Insurance Corporation of India, National Insurance Co. Ltd, New India Assurance Co. Ltd, Oriental Insurance Co. Ltd and United India Insurance Co. Ltd, which are all incorporated in India. The address of the Company's principal place of business and registered office is at:

India International Insurance Pte Ltd 64 Cecil Street #04/#05/#06-02 IOB Building Singapore 049711

The financial statements are expressed in Singapore dollars.

The principal activities of the Company are to undertake the business of insurance and reinsurance of all classes of the general insurance and to perform investment functions incidental thereto. The financial statements of the Company for the year ended December 31, 2018 were authorised for issue by the Board of Directors on March 26, 2019.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 2.1 Basis of accounting

The financial statements are prepared in accordance with the historical cost basis, except as discussed in the accounting policies below, and are drawn up in accordance with the provisions of the Singapore Companies Act and Singapore Financial Reporting Standards in Singapore (FRSs).

The preparation of the financial statements in conformity with FRSs requires the use of certain critical accounting estimates and assumptions. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. These estimates and assumptions affect the reported amounts of assets and liabilities at the measurement date as well as affecting the reported income and expenses for the year. Although the estimates are based on management's best knowledge and judgement of current facts as at the measurement date, the actual outcome may differ from the estimates, possibly significantly. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Notes 2.10 and 3.

The financial statements of the Company have been prepared under the historical cost basis except for available-for-sale financial assets that have been measured at their fair values.

All assets and liabilities are presented in the statement of financial position of the Company in order of liquidity as this presentation is more relevant for the insurance industry.

The accounting policies have been consistently applied by the Company and are consistent with those used in the previous financial year, except for the changes in accounting policies disclosed below.

# NOTES TO THE FINANCIAL STATEMENT

# For the financial year ended December 31, 2018

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

#### 2.2 Changes in accounting policies

The accounting policies adopted are consistent with those of the previous financial year except in the current financial year, the Company has adopted all the new and revised standards which are effective for annual periods beginning on or after January 1, 2018. The adoption of these standards and interpretations did not have any effect on the financial performance or position of the Company.

# 2.3 Adoption of new and revised standards

In the current financial year, the Company has adopted all the new and revised FRSs, Interpretations of FRS ("INT FRS") and amendments to FRSs that are relevant to its operations and effective for annual periods beginning on or after January 1, 2018. The adoption of these new/revised FRSs, INT FRS and amendments to FRSs does not result in changes to the Company's accounting policies and has no material effect on the amounts reported for the current or prior year except as disclosed below:

#### <u>Amendments to FRS 104 Insurance Contracts: Applying FRS 109 Financial Instruments with FRS</u> <u>104 Insurance Contracts</u>

The amendments introduce two optional approaches for entities that issue insurance contracts within the scope of FRS104 Insurance Contracts, which provides some entities with a temporary exemption from application of FRS 109 (the "deferral approach") for annual periods beginning before January 1, 2021; and gives all entities with insurance contracts the option, following full adoption of FRS 109, to present changes in fair value on qualifying designated financial assets in other comprehensive income (OCI) instead of profit or loss (the "overlay approach"). The Company has adopted the deferral approach.

Management has concluded that the Company is qualified for the temporary exemption as the Company has not previously applied FRS 109 and its activities are predominantly connected with insurance. As at December 31, 2018, the carrying amount of its liabilities arising from contracts within the scope of FRS 104 is significant as compared to the total carrying amount of all its liabilities, and the percentage of the total carrying amount of its liabilities connected with insurance is greater than 90% of the total carrying amount of all its liabilities.



# NOTES TO THE FINANCIAL STATEMENT

# For the financial year ended December 31, 2018

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

#### 2.3 Adoption of new and revised standards (cont'd)

The table below presents an analysis of the fair value of classes of financial assets as at December 31, 2018, as well as the corresponding change in fair value during the financial year. The financial assets are divided into two categories:

- Assets for which their contractual cash flows represent solely payments of principal and interest ("SPPI financial assets"), excluding any financial assets that are held for trading or that are managed and whose performance is evaluated on a fair value basis; and
- All financial assets other than those specified in SPPI above ("Other financial assets") (i.e. those for which contractual cash flows do not represent SPPI, assets that are held for trading and assets that are managed and whose performance is evaluated on a fair value basis).

		<u>SPPI financial assets</u> Fair value as at		Other financial assets Fair value as at	
	FRS 39 classification	December 31, 2018	Fair value changes	December 31, 2018	Fair value changes
December 31, 2018		\$	\$	\$	\$
Debt securities	AFS	34,118,257	(357,364)	-	-
Equity securities	AFS	-	-	98,422,372	18,563,476
Preference shares	AFS	-	-	1,050,000	50,000
Debt securities - HTM	Amortised cost	242,767,343	(2,347,983)	-	-
Cash, bank balances and cash deposits Balances due from policy holders, agents,	Amortised cost	266,206,718	-	-	-
ceding companies and reinsurers	Amortised cost	73,829,618	-	-	-

The carrying amount under FRS 39 for SPPI financial assets analysed by credit risk rating are disclosed in Note 4 (b). As at December 31, 2018, the fair value and carrying amount of SPPI financial assets that do not have low credit risk are insignificant.

At the date of authorisation of these financial statements, the following FRSs were issued but not effective and are expected to have an impact to the Company in the periods of their initial application:

#### Effective for annual periods beginning on or after January 1, 2019

FRS 116 *Leases* - The Standard provides a comprehensive model for the identification of lease arrangements and their treatment in the financial statements of both lessees and lessors. The identification of leases, distinguishing between leases and service contracts, are determined on the basis of whether there is an identified asset controlled by the customer.

Significant changes to lessee accounting are introduced, with the distinction between operating and finance leases removed and assets and liabilities are recognised in respect of all leases (subject to limited exemptions for short-term leases and leases for low value assets). The Standard maintains substantially the lessor accounting approach under the existing framework.

Management anticipates that the initial application of the new FRS 116 will result in changes to the accounting policies relating to right-of-use assets and lease liabilities and are expected to be impacted by approximately S\$1,032,000. Additional disclosure will also be made with respect of right-of-use assets and lease liabilities. Management does not plan to early adopt the new FRS 116.

#### For the financial year ended December 31, 2018

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

#### 2.3 Adoption of new and revised standards (cont'd)

Effective for annual periods beginning on or after January 1, 2021

FRS 117 *Insurance Contracts* - FRS 117 establishes the principles for the recognition, measurement, presentation and disclosure of insurance contracts and supersedes FRS 104 *Insurance Contracts*.

The Standard outlines a Building Block Model, which is modified for insurance contracts with direct participation features, described as the Variable Fee Approach. The model is simplified if certain criteria are met by measuring the liability for remaining coverage using the Premium Allocation Approach. The model will use current assumptions to estimate the amount, timing and uncertainty of future cash flows and it will explicitly measure the cost of that uncertainty; it takes into account market interest rates and the impact of policyholders' options and guarantees.

Profit from selling insurance policies is deferred in a separate liability component on day 1 and aggregated in groups of insurance contracts; it is then reported systematically through profit or loss over the period during which insurers provide cover after making adjustments from changes in assumptions relating to future coverage.

Management anticipates that the initial application of the FRS 117 will result changes to the accounting policies relating to insurance contract liabilities. Additional disclosures will also be made with respect of insurance contract liabilities, including any significant judgement and estimation made. It is currently impracticable to disclose any further information on the known or reasonably estimable impact to the Company's financial statements in the period of initial application as management has yet to complete its detailed assessment. Management does not plan to early adopt the new FRS 117.

#### 2.4 *Revenue recognition*

#### (a) **Premium income**

Premium income on direct insurance business is recognised at the time a policy is issued, which approximates the inception date of the risk. Reinsurance premium income is recognised when advised up to the time of closing the books.

#### (b) Investment income

Dividend income is recognised as and when received while rental and interest income are accounted for using effective interest method.

#### (c) Services division income

Services division income from brokerage is recognised when the brokerage service has been rendered, a binding order in respect of the insurance policy between the insured and insurer is received and collectability is reasonably assured.



#### For the financial year ended December 31, 2018

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

#### 2.5 **Product classification**

All the Company's existing products are insurance contracts as defined in FRS 104 *Insurance Contracts*. Insurance contracts are defined as those containing significant insurance risk at the inception of the contract, or where at inception of the contract there is a scenario with commercial substance where the level of insurance risk may be significant over time. The significance of insurance risk is dependent on both the probability of an insurance event and the magnitude of its potential effect.

Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its life time, even if the insurance risk reduces significantly during the period.

#### 2.6 **Reinsurance**

The Company assumes and or cedes reinsurance in the normal course of business. Reinsurance assets primarily include balances due from both insurance and reinsurance companies for ceded insurance liabilities. Amounts due to reinsurers are determined in a manner consistent with the associated reinsured policies and in accordance with the reinsurance contract.

#### 2.7 **Reserves for unexpired risks**

Reserves for unexpired risks comprises the sum of unearned premium reserves and premium deficiency reserves. Premium deficiency reserves are derived using actuarial methods on loss statistics and are recognised when the expected value of claims and expenses attributable to the unexpired periods of policies in force at the statement of financial position date for any line of business exceeds the unearned premium reserves.

The unearned premium reserves are computed on the following basis:

- (a) 365th method for all direct and facultative reinsurance classes of business other than marine cargo, for which 25% is applicable;
- (b) in the case of all classes of treaty reinsurance business, other than marine cargo, 40% of the premiums and for marine cargo, 25% of the premiums; and
- (c) the actual acquisition cost is taken into account in the computation in respect of direct and facultative reinsurance business, except for marine cargo.

#### 2.8 **Deferred acquisition costs**

Commission and other acquisition costs incurred during the financial period that vary with and are related to securing new insurance contracts and or renewing existing insurance contracts, but which relates to subsequent financial periods, are deferred to the extent that they are recoverable out of future revenue margins. Deferred acquisition costs ("DAC") are calculated using the 365<sup>th</sup> method on actual commission. All other acquisition costs are recognised as an expense when incurred.

An impairment review is performed at each reporting date and, if required, the carrying value is written down to the recoverable amount.

#### For the financial year ended December 31, 2018

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

#### 2.9 Claims paid and provision for outstanding claims

Claims are charged against the insurance revenue account when incurred based on the estimated liability for compensation owed to policyholders or damage suffered by third party claimants. They comprise direct and indirect claims settlement costs including loss adjustment expenses and professional fees, and arise from events that have occurred up to the statement of financial position date even if they have not been reported to the Company.

Provision is made for the estimated cost of all claims incurred but not settled at the date of the statement of financial position less reinsurance recoveries, using the best information available at the time. In addition, provision for claims incurred but not reported is made based on the independent actuarial assessment as at reporting date as required under the Insurance Act. The Company does not discount its liabilities for outstanding claims.

Any reduction or increase in the provision is dealt with in the insurance revenue account of the year in which the reduction or increase arises. Any difference between the estimated cost and subsequent settlement is dealt with in the insurance revenue account of the year in which settlement takes place. For claims from reinsurance, an additional provision is made based on developmental trends as discerned in the running-off of outstanding claims in respect of prior underwriting years.

As explained in Notes 2.10 and 3, the assumptions used to estimate the provision require judgment and are subject to uncertainty.

#### 2.10 Insurance contract liabilities - Assumptions and sensitivities

The major classes of general insurance written by the Company include motor, fire, workmen compensation, personal accident, travel, marine cargo and hull. For general insurance contracts, claims provisions (comprising provision for claims reported by policyholders and claims incurred but not reported) are established to cover the ultimate cost of settling the liabilities in respect of claims that have occurred and are estimated based on known facts at the reporting date.

The provisions are refined continuously as part of a regular ongoing process as claims experience develops, certain claims are settled and further claims are reported.

The measurement process primarily includes projection of future claims costs through a combination of actuarial and statistical projection techniques like the Chain Ladder and Bornhuetter-Ferguson method. Claims provisions are separately analysed by loss adjustors or separately projected by the actuaries. The claims projection assumptions are generally intended to provide a best estimate of the most likely or expected outcome.



#### For the financial year ended December 31, 2018

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

#### 2.10 Insurance contract liabilities – Assumptions and sensitivities (cont'd)

#### Assumptions

#### (a) <u>Process used to decide on assumptions</u>

The best estimates of claim liabilities have been determined from the projected ultimate claim liabilities based on the incurred loss development, the paid loss development, the Bornhuetter Ferguson, or the expected loss ratio methods.

The selected loss development factors have mostly been based on the historical development pattern from the reported loss development triangles. Judgment was used whenever there was a wide variability in the past development factors due to a small claims sample or due to a fairly new class of business. Also, development factors which seemed abnormal would have been disregarded in selecting the loss development factors.

For most classes of business, the incurred loss development method has been used to select the ultimate best estimates for 2018 and prior accident/underwriting years. The Bornhuetter Ferguson method, along with the expected loss ratio method, was also considered in the selection of the ultimate loss estimates for the most recent accident/underwriting year, and for classes of business with a small claims sample or in cases where little claim information was available as of the valuation date.

Acquisition expenses are assumed to have been incurred at the date of writing the policy and hence does not form part of the loss reserving exercise.

Non-reinsurance recoveries, including salvage and subrogation, were not specifically analysed in this valuation. However, they would implicitly be allowed for in the valuation method, where past recovery patterns are assumed to continue into the projected future years.

The best estimates for premium liabilities have been determined such that the total premium liability provision would be sufficient to pay for future claims and expenses in servicing the unexpired policies as of the valuation date.

The actuarial liabilities have been estimated without discounting for future investment earnings. This is a conservative approach.

No explicit inflation adjustment has been made to claim amounts payable in the future. This inflation is, however, implicitly allowed for in the valuation method, where past inflation patterns are assumed to continue into the projected future years.

The principal assumption underlying the estimates is the Company's past claims development experience is representative of the future as well. This includes assumptions in respect of initial expected loss ratios used, first year incurred loss development factors used, claims handling costs and the assumed provision for adverse deviation ("PAD") factor used for each accident/underwriting year. Judgement is used to assess the extent to which external factors such as judicial decisions and government legislation affect the estimates.

#### For the financial year ended December 31, 2018

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

#### 2.10 Insurance contract liabilities – Assumptions and sensitivities (cont'd)

#### (b) Change in assumptions and sensitivity analysis

The sensitivity analysis is based on the assumptions set out in the actuarial report and is subject to the same reliance's and limitations contained in the report. One particular reliance is that the net sensitivity results assume that all reinsurance recoveries are receivable in full.

The purpose of the sensitivity analysis is to assess the relative importance of key assumptions used in the net of reinsurance actuarial valuation of outstanding claim and premium liabilities as at December 31, 2018. In this context, the outstanding claim and premium liabilities are defined as the total claim and premium liabilities for both Singapore Fund and Offshore Fund business combined respectively, including provision for adverse deviation (these are referred to as "the base scenario" in the sensitivity analysis summary).

The key assumptions considered in the sensitivity analysis of the claim liabilities include:

- a 5 percentage increase or decrease in the initial expected loss ratio for each line of business;
- a 5 percentage increase or decrease in the assumed first incurred loss development factor for each line of business;
- a 5 percentage point increase or decrease in the assumed level of indirect claim handling expenses; and
- a 5 percentage point increase or decrease in the assumed PAD factor for each line of business.

The key assumptions considered in the sensitivity analysis of the premium liabilities include:

- a 5 percentage point increase or decrease in the assumed ultimate loss ratio for each line of business in the calculation of the unexpired risk reserve ("URR");
- a 5 percentage point increase or decrease in the assumed level of management expense ratio for each line of business; and
- a 5 percentage point increase or decrease in the assumed PAD factor for each line of business.

The sensitivity values shown for each assumption item are independent of changes to other assumption items. In practice a combination of adverse and favourable changes could occur. The sensitivity results are not intended to capture all possible outcomes significantly more adverse or favourable results are possible.



#### For the financial year ended December 31, 2018

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

#### 2.10 Insurance contract liabilities – Assumptions and sensitivities (cont'd)

#### Claim liability sensitivity analysis

Assumption	+5% <sup>(1)</sup>	Net	-5% <sup>(1)</sup>
Reported total actuarial claims liability		180,725,821	
Initial Expected Loss Ratio <sup>2</sup> First Incurred Development Factor <sup>3</sup> Claim Handling Expenses <sup>4</sup> Provision for Adverse Deviation <sup>5</sup>	184,716,515 181,311,874 195,249,936 186,844,298		176,735,127 180,094,001 166,201,707 174,607,345

# Premium liability sensitivity analysis

	Net	
Assumption	+5%(1)	-5%(1)
Reported total actuarial premium liability	42,309,533	
Ultimate Loss Ratio Management expense ratio Provision for Adverse Deviation <sup>5</sup>	44,316,419 45,785,450 42,309,533	40,302,647 39,315,259 42,309,533

# Change in claim liability sensitivity analysis

		Net	
Assumption	+5% <sup>(1)</sup>		-5%(1)
<b>-</b>			
Reported total actuarial claims liability		180,725,821	
Initial Expected Loss Ratio <sup>2</sup>	3,990,694		(3,990,694)
•	, ,		( , , ,
First Incurred Development Factor <sup>3</sup>	586,053		(631,820)
Claim Handling Expenses <sup>4</sup>	14,524,115		(14,524,114)
Provision for Adverse Deviation <sup>5</sup>	6,118,477		(6,118,476)

#### For the financial year ended December 31, 2018

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

#### 2.10 Insurance contract liabilities – Assumptions and sensitivities (cont'd)

#### Change in premium liability sensitivity analysis

Assumption	+5%(1)	Net	-5%(1)
Assumption	τ <b>υ</b> ,,,		-2700
Reported total actuarial premium liability		42,309,533	
Ultimate Loss Ratio Management expense ratio Provision for Adverse Deviation <sup>5</sup>	2,006,886 3,475,917 -		(2,006,886) (2,994,274) -

#### Percentage change in claim liability sensitivity analysis

Assumption	+5%(1)	Net -5% <sup>(1)</sup>
Reported total actuarial claims liability	180	,725,821
Initial Expected Loss Ratio <sup>2</sup> First Incurred Development Factor <sup>3</sup> Claim Handling Expenses <sup>4</sup> Provision for Adverse Deviation <sup>5</sup>	2% 0% 8% 3%	-2% 0% -8% -3%

# Percentage change in premium liability sensitivity analysis

Assumption	+5%(1)	Net	-5%(1)
Reported total actuarial premium liability		42,309,533	
Ultimate Loss Ratio Management expense ratio Provision for Adverse Deviation <sup>5</sup>	5% 8% 0%		-5% -7% 0%



#### For the financial year ended December 31, 2018

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

#### 2.10 Insurance contract liabilities – Assumptions and sensitivities (cont'd)

Notes:

- (1) Sensitivity analysis assesses impact of a +/-5% additive change in assumption.
- (2) Initial expected loss ratio sensitivity analysis applies to 2018 accident year.
- (3) First incurred development factor sensitivity assess impact of a +/-5% multiplicative change in assumption. The sensitivity applies to 2018 accident year.
- (4) Claims handling expense assumption in sensitivity analysis assess the impact of a change from X% to X% +5% and X% to X% 5% of best estimate liability.
- (5) The sensitivity analyses are applied to the PAD factors before the credit for diversification is applied.

#### 2.11 **Reinsurance – Assumptions and methods**

The Company limits its exposure to loss within insurance operations through participation in reinsurance arrangements. Amount recoverable from reinsurers are estimated in manner consistent with the assumptions used for ascertaining the underlying policy benefits and are presented in the statement of financial position as reinsurer's share of technical provisions.

Even though the Company may have reinsurance arrangements, it is not relieved of its direct obligations to its policyholders and thus a credit exposure exists with respect to reinsurance ceded, to the extent that any reinsurer is unable to meet its obligations assumed under such reinsurance agreements.

#### 2.12 Fixed assets

Fixed assets are stated at cost less accumulated depreciation and impairment. The cost of an asset comprises its purchase price and any directly attributable costs of bringing the asset to working condition for its intended use. Expenditure for additions and improvements are capitalised and expenditure for repairs and maintenance are recognised in profit or loss. When assets are sold or retired, their cost and accumulated depreciation and impairment are removed from the financial statements and any gain or loss resulting from their disposal is included in profit or loss.

Where an indication of impairment exists, the carrying amounts is assessed and written down to their recoverable amounts. If, in subsequent periods, circumstances and events that led to the provision for impairment in value cease to exist, a write-back up to the full provision may be made, net of depreciation which would have been charged had the provision not been made.

Gains and losses on disposals are determined by comparing proceeds with carrying amount and are included in profit or loss.

An item of fixed assets is de-recognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss on de-recognition of the asset is included in the profit or loss on the year the asset is de-recognised.

#### For the financial year ended December 31, 2018

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

#### 2.13 **Depreciation**

Depreciation of all fixed assets is calculated to write off the cost on reducing balance method over their expected useful lives of the assets concerned. The principal annual rates used for this purpose are:

Motor vehicles	-	20%
Computers, office equipment	-	15%
Furniture and fittings	-	10%

#### 2.14 *Financial assets*

Financial assets within the scope of FRS 39 are classified as either financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments, or available-for-sale financial assets, as appropriate. Financial assets are recognised on the statement of financial position when, and only when, the Company becomes a party to the contractual provisions of the financial instrument.

When financial assets are recognised initially, they are measured at fair value, plus, in the case of financial assets not at fair value through profit or loss, directly attributable transaction costs. The Company determines the classification of its financial assets after initial recognition and, where allowed and appropriate, re-evaluates this designation at each financial year-end.

All regular way purchases and sales of financial assets are recognised on the trade date i.e. the date that the Company commits to purchase the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace concerned.

#### (a) Financial assets at fair value through profit or loss

Financial assets classified as held for trading are included in the category "financial assets at fair value through the profit or loss". Financial assets are classified as held for trading if they are acquired for the purpose of selling in the near term. Derivative financial instruments are also classified as held for trading unless they are designated as effective hedging instruments. Gains or losses on investments held for trading are recognised in profit or loss.

The Company does not designate any financial assets not held for trading as financial assets at fair value through profit or loss.



#### For the financial year ended December 31, 2018

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

#### 2.14 Financial assets (cont'd)

#### (b) *Held-to-maturity investments*

Non-derivative financial assets with fixed or determinable payments and fixed maturity are classified as held-to-maturity when the Company has the positive intention and ability to hold the assets to maturity. Investments intended to be held for an undefined period are not included in this classification. Other long-term investments that are intended to be held-to-maturity, such as bonds, are subsequently measured at amortised cost using the effective interest method. This cost is computed as the amount initially recognised minus principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between the initially recognised amount and the maturity amount and minus any reduction for impairment or uncollectibility. This calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums and discounts.

For investments carried at amortised cost, gains and losses are recognised in profit or loss when the investments are derecognised or impaired, as well as through the amortisation process.

#### (c) Loans and receivables

Non-derivative financial assets with fixed or determinable payments that are not quoted in an active market are classified as loans and receivables. Such assets are carried at amortised cost using the effective interest method. Gains and losses are recognised in profit or loss when the loans and receivables are derecognised or impaired, as well as through the amortisation process.

#### (d) Available-for-sale financial assets

Available-for-sale financial assets are those non-derivative financial assets that are designated as available-for-sale or are not classified in any of the three preceding categories. After initial recognition, available-for sale financial assets are measured at fair value. Any gains or losses from changes in value of the fair value asset are recognised in the comprehensive income, except the impairment losses, foreign exchange gain and losses on monetary instruments and interest calculated using the effective interest method are recognised in profit or loss. The cumulative gain or loss previously recognised in other comprehensive income is reclassified from equity to profit or loss as a reclassification adjustment when the financial asset is derecognised.

#### For the financial year ended December 31, 2018

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

#### 2.15 *Impairment*

The Company assesses at each statement of financial position date whether there is any objective evidence that a non-financial or financial asset is impaired.

#### (a) Non-financial assets

The carrying amounts of the assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated.

An impairment loss is recognised whenever the carrying amount of an asset or its cashgenerating unit exceeds its recoverable amount. All impairment losses are recognised in profit or loss and revenue account.

#### (i) <u>Calculation of recoverable amount</u>

The recoverable amount is the greater of the asset's net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the cash-generating unit to which the asset belongs.

#### (ii) <u>Reversal of impairment loss</u>

An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised. All other reversals of impairment are recognised in profit or loss and revenue account.

#### (b) Financial assets

#### (i) <u>Assets carried at amortised cost</u>

If there is objective evidence that an impairment loss on loans and receivables or held-to-maturity investments carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the financial assets' original effective interest rate. The amount of the loss is recognised in profit or loss.



#### For the financial year ended December 31, 2018

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

#### 2.15 Impairment (cont'd)

When the asset becomes uncollectible, the carrying amount of impaired financial assets is reduced directly or if an amount was charged to the allowance account, the amounts charged to the allowance account are written off against the carrying value of the financial asset. To determine whether there is objective evidence that an impairment loss on financial assets has been incurred, the Company considers factors such as the probability of insolvency or significant financial difficulties of the debtor and default or significant delay in payments.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed. Any subsequent reversal of an impairment loss is recognised in the profit or loss, to the extent that the carrying value of the asset does not exceed its amortised cost at the reversal date.

#### (ii) Assets carried at cost

If there is objective evidence that an impairment loss on an unlisted equity instrument that is not carried at fair value because its fair value cannot be reliably measured, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset. Such impairment losses are not reversed in subsequent periods.

#### (iii) <u>Available-for-sale financial assets</u>

Significant or prolonged decline in fair value below cost, significant financial difficulties of the issuer or obligor, and the disappearance of an active trading market are considerations to determine whether there is objective evidence that investment securities classified as available-for-sale financial assets are impaired.

If an available-for-sale financial asset is impaired, an amount comprising the difference between its cost and its current fair value, less any impairment loss previously recognised in profit or loss, is transferred from other comprehensive income to the profit or loss. Reversals in respect of equity instruments classified as available-for-sale are not recognised in profit or loss. Reversals of impairment losses on debt instruments are reversed through profit or loss, if the increase in fair value of the instruments can be objectively related to an event occurring after the impairment loss was recognised in profit or loss.

#### For the financial year ended December 31, 2018

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

#### 2.16 Investment property

Investment property is initially recorded at cost. Subsequent to recognition, investment property is measured at cost less accumulated depreciation and accumulated impairment losses. Depreciation of investment property is calculated to write off the cost on reducing balance method over the expected useful lives of the asset concerned. The principal annual rate used for this purpose is:

Investment property : 2.5% p.a.

Investment property is derecognised when either it is disposed or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognised in profit or loss in the year of retirement or disposal.

#### 2.17 Balances due from Policyholders, Agents, Ceding Companies and Reinsurers

Balances due from Policyholders, Agents, Ceding Companies and Reinsurers are classified and accounted for as loans and receivables under FRS 39. The accounting policy for this category of financial assets is stated in Note 2.14.

An allowance is made for uncollectible amounts when there is objective evidence that the Company will not be able to collect the debt. Bad debts are written off when identified. Further details on the accounting policy for impairment of financial assets are stated in the Note 2.15.

#### 2.18 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, demand deposits, and short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

Cash and short term deposits carried in the statement of financial positions are classified and accounted for as loans and receivables under FRS 39. The accounting policy for this category of financial assets is stated in Note 2.14.

#### 2.19 Balances due to Agents, Reinsurers and Other Creditors

Balances due to Agents, Reinsurers and Other Creditors are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method.

Gains and losses are recognised in profit or loss when the liabilities are derecognised as well as through the amortisation process.

#### 2.20 **Provisions**

Provisions are recognised when the Company has a present obligation (legal or constructive) where as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.



#### For the financial year ended December 31, 2018

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

#### 2.20 **Provisions (cont'd)**

Provisions are reviewed at end of each reporting period and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of resources embodying economic benefits will be required to settle the obligation, the provision is reversed.

#### 2.21 **Taxation**

#### (a) Current tax

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted by the end of each reporting period. Current taxes are recognised in profit or loss except to the extent that the tax relates to items recognised outside profit or loss, either in other comprehensive income or directly in equity.

#### (b) Deferred income tax

Deferred income tax is provided, using the liability method, on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences.

Deferred tax assets are recognised for all deductible temporary differences, unabsorbed capital allowances and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, unabsorbed capital allowances and unused tax losses can be utilised. The carrying amount of deferred tax assets is reviewed at end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred income tax assets are reassessed at end of each reporting period and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be utilised.

Deferred income tax relating items recognised outside profit or loss is recognised outside profit or loss. Deferred tax items are recognised in correlation to the underlying transaction either in other comprehensive income or directly in equity.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realised or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted at the end of each reporting period.

Deferred tax assets and liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and same taxation authority.

#### For the financial year ended December 31, 2018

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

#### 2.1 Foreign currency

The financial statements are presented in Singapore dollars, which is also the Company's functional currency.

Monetary assets and liabilities in foreign currencies are translated into Singapore dollars at rates of exchange closely approximating those ruling at end of each reporting period. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the date of initial transactions. Non-monetary assets and liabilities measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined. Transactions in foreign currencies are recorded at rates prevailing on transaction dates. Exchange differences arising on the settlement of monetary item or on translating monetary item at end of each reporting period are recognised in profit or loss.

#### 2.2 Dividend distribution

Dividends are recorded in the Company's financial statements in the period in which they are approved by the Company's shareholders.

#### 2.3 *Employee benefits*

As required by the law, the Company makes contributions to the state pension scheme, the Central Provident Fund ("CPF"). CPF contributions are recognised as compensation expense in the same period as the employment that gives rise to the contribution.

#### 2.4 **De-recognition of financial assets and liabilities**

#### (a) Financial assets

A financial asset (or, where applicable a part of a financial asset) is derecognised where:

- The contractual rights to receive cash flows from the asset have expired;
- The Company retains the contractual rights to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass-through' arrangement; or
- The Company has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Where the Company has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognised to the extent of the Company's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to repay.



#### For the financial year ended December 31, 2018

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

#### 2.25 **De-recognition of financial assets and liabilities (cont'd)**

Where continuing involvement takes the form of a written and/or purchased option on the transferred asset, the extent of the Company's continuing involvement is the amount of the transferred asset that the Company may repurchase, except that in the case of a written put option on an asset measured at fair value, the extent of the Company's continuing involvement is limited to the lower of the fair value of the transferred asset and the option exercise price.

On de-recognition of a financial asset in its entirety, the difference between the carrying amount and the sum of (a) the consideration received (including any new asset obtained less any new liability assumed) and (b) any cumulative gain or loss that has been recognised directly in equity is recognised in profit or loss.

#### (b) Financial liabilities

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires.

Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a de-recognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in profit or loss.

#### 2.26 **Operating leases**

#### (a) The Company as lessor

Rental income from operating leases is recognised on a straight-line basis over the term of the relevant lease unless another systematic basis is more representative of the time pattern in which use benefit derived from the leased asset is diminished. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised as an expense over the lease term on the same basis as the lease income.

#### (b) The Company as lessee

Rentals payable under operating leases are charged to profit or loss on a straight-line basis over the term of the relevant lease unless another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed. Contingent rentals arising under operating leases are recognised as an expense in the period in which they are incurred.

In the event that lease incentives are received to enter into operating leases, such incentives are recognised as a liability. The aggregate benefit of incentives is recognised as a reduction of rental expense on a straight-line basis, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

#### For the financial year ended December 31, 2018

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

#### 2.27 *Related parties*

A related party is defined as follows:

- (a) A person or a close member of that person's family is related to the Company if that person:
  - (i) Has control or joint control over the Company; or
  - (ii) Has significant influence over the Company; or
  - (iii) Is a member of the key management personnel of the Company or of a parent of the Company.
- (b) An entity is related to the Company if any of the following conditions applies:
  - (i) The entity and the Company are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others);
  - (ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member);
  - (iii) Both entities are joint ventures of the same third party;
  - (iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity;
  - (v) The entity is a post-employment benefit plan for the benefit of employees of either the Company or an entity related to the Company. If the Company is itself such a plan, the sponsoring employers are also related to the Company;
  - (vi) The entity is controlled or jointly controlled by a person identified in (a); and
  - (vii) A person identified in (a) (i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

#### 2.28 Financial liabilities

#### Initial recognition and measurement

Financial liabilities are recognised when, and only, when the Company becomes a party to the contractual provisions of the financial instrument. The Company determines the classification of its financial liabilities at initial recognition.

All financial liabilities are recognised initially at fair value plus in the case of financial liabilities not at fair value through profit or loss, directly attributable transaction costs.

#### 2.29 Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is presented in the statement of financial position, when and only, there is a currently enforceable legal right to set off the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.



#### For the financial year ended December 31, 2018

# 3. MANAGEMENT OF INSURANCE RISK AND INHERENT UNCERTAINTY IN ACCOUNTING ESTIMATES

The risk under any one insurance contract is the possibility that the insured event occurs and the uncertainty of the amount of the resulting claim. By the very nature of an insurance contract, this risk is random and therefore unpredictable.

As general insurance business encompass a wide range of different insurance products, a prudent management of risks is fundamental to the business. This safeguards not only the interest of the shareholders but also that of the customers. The Company has developed a robust underwriting framework to ensure all risks accepted meet with our guidelines and standards.

The Company's business is primarily derived from Singapore and the region. Geographically, there is an inherent concentration of insurance risks in the Company's insurance portfolio. The Company has developed a reinsurance management strategy which manages such concentration of insurance risks based on historical experience of loss frequency and severity of similar risks and in similar geographical zones. The primary objectives of the reinsurance management strategy include protection of shareholders' fund, smoothing out the peaks and troughs of our underwriting result, providing us with competitive advantage, sound and diversified reinsurance securities and developing long-term strategic partnership with key reinsurers.

One of the purposes of insurance is to enable policyholders to protect themselves against uncertain future events. Insurance companies accept the transfer of uncertainty from policyholders and seek to add value through the aggregation and management of these risks. The uncertainty inherent in insurance is inevitably reflected in the financial statements of insurance companies. The principal uncertainty in the Company's financial statements primarily arises in the technical provisions which include the premium and claim liabilities. The premium liabilities comprise reserve for unexpired risks, net of deferred acquisition cost while the claims liabilities comprise provision for outstanding claims and their values are carried in the statement of financial position as disclosed in Notes 14 and 15 to the financial statements.

Generally, premium and claim liabilities are determined based upon previous claims experience, existing knowledge of events, the terms and conditions of the relevant policies and interpretation of circumstances. Particularly relevant is past experience with similar cases, historical claims development trends, legislative changes, judicial decisions and economic conditions. It is certain that actual future premium and claim liabilities will not develop exactly as projected and may vary from our projection.

The other uncertainties arising under insurance contracts include:

- uncertainty as to whether an event has occurred which would give rise to a policyholder suffering an insured loss;
- uncertainty as to the extent of policy coverage and limits applicable; and
- uncertainty as to the amount of insured loss suffered by a policyholder as a result of the event occurring.

There may be significant reporting lags between the occurrence of the insured event and the time it is actually reported to the Company. Following the identification and notification of an insured loss, there may still be uncertainty as to the magnitude of the claim. There are many factors that will determine the level of uncertainty such as inflation, evolving judicial interpretation, legislative changes and claims handling procedures.

The estimates of premium and claim liabilities are therefore sensitive to various factors and uncertainties. The establishment of technical provisions is an inherent uncertain process and, as a consequence of this uncertainty, the eventual cost of settlement of premium and claim liabilities can vary from the initial estimates.

#### For the financial year ended December 31, 2018

#### 4. RISK AND FINANCIAL MANAGEMENT OBJECTIVES AND POLICIES

The Company's principal financial instruments comprise available-for-sale investments, held to maturity investments, cash and short term deposits, other receivables and payables. The Company has various other financial assets and liabilities such as insurance receivables and payables, which arise directly from its operations.

The primary objective of the Company's risk and financial management framework is to have efficient and effective risk management systems in place. The Company has established a risk management function with clear terms of reference from the board of directors, its committees and the associated executive management committees. This is supplemented with clear organisational structure with documented delegated authorities and responsibilities from the board of directors to executive management committees and senior managers.

The board of directors approves the Company's risk management policies and meets regularly to approve any commercial, regulatory and organisational requirements of such policies. These policies define the Company's identification of risk and its interpretation, limit structure to ensure the appropriate quality and diversification of assets, align underwriting and reinsurance strategy to the corporate goals, and specify reporting requirements.

The key financial risks include exposure to underwriting, credit, liquidity risk, currency, price and interest rate risk arise in the normal course of business.

The Company is a Singapore based direct insurer. The table below sets out the composition of gross written premium for current year.

	2018	2017
Marine and aviation	36%	38%
Fire	23%	17%
Motor	24%	29%
Workmen's compensation	7%	10%
Miscellaneous	10%	6%
	100%	100%

The Company's overall business strategies, its tolerance of risks and its general risk management philosophy are determined by management in accordance with prevailing economic and operating conditions.

There has been no change to the Company's exposure to these financial risks or the manner in which it manages and measures the risks.



#### For the financial year ended December 31, 2018

#### 4. RISK AND FINANCIAL MANAGEMENT OBJECTIVES AND POLICIES (cont'd)

#### (a) Underwriting risk

The Company principally issues the following types of general insurance contracts: motor, household, fire, marine, commercial and business interruption. Risks under non-life insurance policies usually cover twelve month duration.

Underwriting risks include the risk of incurring higher claims costs than expected owing to the random nature of claims and their frequency and severity and the risk of change in legal or economic conditions or behavioural patterns affecting insurance pricing and conditions of insurance or reinsurance cover. This may result in the insurer having either received too little premium for the risks it has agreed to underwrite and hence has not enough funds to invest and pay claims, or that claims are in excess of those expected.

The Company seeks to minimise underwriting risks with a balanced mix and spread of classes of business and by observing underwriting guidelines and limits, conservative estimation of the claims provisions, and high standards applied to the security of reinsurers. The Company adopted the actuary's view on its claims and premium liabilities at reporting date. The Company has also limited its exposure by imposing maximum claim amounts on certain contracts as well as the use of reinsurance arrangements in order to limit exposure to catastrophic events (e.g. hurricane earthquakes and flood damages). The purpose of these underwriting and reinsurance strategies is to limit exposure to catastrophes based on the Company's risk appetite as decided by management.

The table below sets out the concentration of the claims and premium liabilities (in percentage terms):

	Net claims liabilities	Net premium liabilities	Net claims liabilities	Net premium liabilities
	2018	2018	2017	2017
Marine and aviation	50%	48%	44%	50%
Fire	5%	5%	4%	7%
Motor	26%	15%	28%	11%
Workmen's compensation	11%	26%	12%	25%
Miscellaneous	8%	6%	12%	7%
	100%	100%	100%	100%

#### For the financial year ended December 31, 2018

#### 4. RISK AND FINANCIAL MANAGEMENT OBJECTIVES AND POLICIES (cont'd)

#### (b) Credit risk

Credit risk represents the loss that would be recognised if counterparties to insurance, reinsurance and investment transactions failed to perform as contracted. Credit evaluations are performed on all new brokers, reinsurers, financial institutions and other counterparties. The company's objective is to seek continual revenue growth while minimising losses incurred due to increased credit risk exposure. Net exposure limits are set for each counterparty or company of counterparties. Reinsurance is placed with counterparties that have a good credit rating and concentration of risk is avoided by following policy guidelines in respect of counterparties' limits that are set each year.

The Company views the management of credit risk as a fundamental and critical part of operations. In respect of amounts due from policyholder, agents and reinsurers and other receivables, the management has a credit policy in place and the exposure to credit risk is actively monitored on an ongoing basis. Loans are only given to selected high net worth individuals and companies with credible and good financial backgrounds. All loans are either backed by guarantees obtained from substantial financial institutions or quality collateral. At end of the reporting period, there are no significant concentrations of credit risk. The maximum exposure to credit risks is represented by the carrying amount of each financial asset on the statement of financial position date. Company minimises credit risk by dealing exclusively with good credit rating counterparties.

#### Age wise analysis of financial assets past due but not impaired

		Past due but not impaired			
	Not past due and not impaired	< 3 months	3 months to 9 months	9 months and above	Total
December 31, 2018	i				
Balances due from policy holders, agents, ceding companies and reinsurers	27,880,583	12,594,751	23,224,027	10,130,257	73,829,618
December 31, 2017					
Balances due from policy holders, agents, ceding companies and reinsurers	38,857,026	9,820,571	21,179,074	7,051,106	76,907,777



#### For the financial year ended December 31, 2018

#### 4. RISK AND FINANCIAL MANAGEMENT OBJECTIVES AND POLICIES (cont'd)

#### (b) Credit risk (cont'd)

#### Credit risk exposure of the Company according to rating of the counterparties

	Α	AA	AAA	BBB	BB	Not rated	Total
December 31, 2018							
HTM* AFS*- Debt AFS*- Equity AFS*- Pref shares Cash, bank balances and	58,917,872	4,612,534 - - -	6,994,207 - - -	76,445,051 11,806,341 - -	14,601,904 - - -	83,543,758 22,311,916 98,422,372 1,050,000	245,115,326 34,118,257 98,422,372 1,050,000
cash deposits		132,792,006	-	109,046,554	13,543,658	10,824,500	266,206,718
December 31, 2017							
HTM* AFS*- Debt AFS*- Equity AFS*- Pref shares Cash, bank balances and	38,916,232	5,351,850 - - -	8,291,313 - - -	73,102,549 14,312,967 - -	19,904,621 - - -	76,582,617 13,164,213 110,049,182 3,155,730	222,149,182 27,477,180 110,049,182 3,155,730
cash deposits		61,276,659	-	167,420,119	18,045,176	31,072,841	277,814,795

Trade and other receivables that are neither past due nor impaired are credit worthy debtors with good payment records with the Company.

- \* HTM denotes Held-to-Maturity.
- \* AFS denotes Available-for-Sale.

#### (c) Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in raising funds to meet its commitments. The Company manages this risk by monitoring daily and monthly projected and actual cash flows and by ensuring that a reasonable amount of financial assets are kept in liquid instruments at all times. The Company sets guidelines on asset allocations, portfolio limit structures and maturity profiles of assets, in order to ensure sufficient fund being available to meet insurance and investment contracts obligations. The Company's excess-of-loss reinsurance contracts contain clauses permitting the immediate draw down of funds to meet claim payments should claim events exceed a certain size. The Company does not require external funding in the foreseeable future.

#### For the financial year ended December 31, 2018

## 4. RISK AND FINANCIAL MANAGEMENT OBJECTIVES AND POLICIES (cont'd)

#### (c) Liquidity risk (cont'd)

The table below summarises the maturity profile of the financial assets and financial liabilities of the Company:

	Statement of					
	financial					
	position	Up to	1-3	3-5	5-10	Over
	amount	1 year	years	years	years	10 years
	\$	\$	\$	\$	\$	\$
December 31, 2018						
Assets						
Held-to-maturity	245,115,326	43,925,375	93,396,373	46,384,489	61,409,089	-
AFS securities	133,590,629	133,590,629	-	-	-	-
Cash, bank balances and						
cash deposits	266,206,718	266,206,718	-	-	-	-
Balances due from policy holders, agents, ceding						
companies and reinsurers	73,829,618	73,829,618	-	-	-	_
Amount retained by ceding	, 0,020,020	, 0,020,020				
companies	261,777	261,777	-	-	-	-
Other debtors	8,333,261	8,333,261	-	-	-	-
	-,,	-,,				
Liabilities						
Balances due to agents	18,133	18,133	-	-	-	-
Balances due to reinsurers	60,015,106	60,015,106	-	-	-	-
Other creditors and accruals	9,743,157	9,743,157	-	-	-	-
December 31, 2017						
Assets						
Held-to-maturity	222,149,182	27,066,736	80,535,566	58,238,246	56,308,634	-
AFS securities	140,682,092	140,682,092	-	-	-	-
Cash, bank balances and						
cash deposits	277,814,795	277,814,795	-	-	-	-
Balances due from policy						
holders, agents, ceding						
companies and reinsurers	76,907,777	76,907,777	-	-	-	-
Amount retained by ceding						
companies	261,777	261,777	-	-	-	-
Other debtors	7,594,948	7,594,948	-	-	-	-
Liabilities						

Balances due to agents	285,012	285,012	-	-	-	-
Balances due to reinsurers	52,717,459	52,717,459	-	-	-	-
Other creditors and accruals	9,536,971	9,536,971	-	-	-	-

Financial assets and liabilities up to 1 year maturity are current assets and current liabilities respectively.

Due to the nature of its business, the Company's net loss reserves and net reserve for unexpired risks are expected to be short-tail, but without contractual maturity date and likely to materialize within 7 years.



#### For the financial year ended December 31, 2018

#### 4. RISK AND FINANCIAL MANAGEMENT OBJECTIVES AND POLICIES (cont'd)

#### (d) Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. The company is exposed to three types of market risks a) Foreign exchange risk b) Market price risk c) Market interest rates.

#### (i) Foreign exchange risk management

The Company is exposed to the effects of foreign currency exchange rate fluctuations primarily because of its foreign currency denominated underwriting revenues (premiums) and expenses (claims). The currencies giving rise to this risk are primarily United States dollars (US\$), British Pounds (GBP), Australian dollars (AUD), Thailand Baht (THB) and Malaysian ringgit (MYR). To mitigate this risk, the Company invests premiums received in US\$, GBP, THB and MYR in the respective currency assets. The Company reviews periodically to ensure sufficient assets are maintained in the respective major currencies to meet the liabilities. The Company does not use derivative financial instruments to protect against volatility associated with foreign currency transactions and investments, and other financial assets and liabilities created in the ordinary course of business.

For the financial year ended December 31, 2018

# **RISK AND FINANCIAL MANAGEMENT OBJECTIVES AND POLICIES (cont'd)** 4.

(d) Market risk (cont'd)

# (i) Foreign exchange risk management (cont'd)

The table below sets out financial assets, financial liabilities and policy liabilities, in the currencies in which they are denominated:

	H H		Cash, bank balance and	Amount due from policy holders, agents	Amount retained by ceding	Other	on the second	Amount due to agents and	Other creditors	Net currency
2018	MIH	AFS	cash deposits	and reinsurers	companies	deptors	Policy liabilities	reinsurers	and accrual	exposure
Denominated										
S\$	143,142,000	113,174,473	156,495,319	33,644,369	177,524	5,885,522	(110,774,851)	(34,140,853)	(9,743,157)	297,860,346
US\$	101,973,326	16,061,223	106,832,075	22,853,934	11,183	2,446,961	(80,679,025)	(14,517,861)	'	154,981,816
GBP	'	'	312,561	748,807	'	580	(18,785)	(426,722)	'	616,441
AUD		'	'	46,305	ı	ı	(28,187)	(188, 800)	'	(170,682)
THB		3,279,190	'	155,788			(860,025)	(149,297)	ı	2,425,656
MYR		813,938	2,566,763	1,197,931	(9)	198	(626,981)	(735,571)	ı	3,216,272
НКD	'	'	'	761,493	'		(850,581)	(508,414)	'	(597,502)
EUR		'	'	4,113,163	67,616	ı	(17,710,581)	(718,147)	'	(14,247,949)
Others	ı	261,805	ı	10,307,828	5,460	ı	(17,486,338)	(8,647,574)	ı	(9,558,819)
	245,115,326	245,115,326 133,590,629 266,206,718	266,206,718	73,829,618	261,777	8,333,261	(223,035,354)	(60,033,239)	(9,743,157)	434,525,579

\* - Amounts are reported in their Singapore Dollar equivalent.

For the financial year ended December 31, 2018

# RISK AND FINANCIAL MANAGEMENT OBJECTIVES AND POLICIES (cont'd) 4.

- (d) Market risk (cont'd)
- (i) Foreign exchange risk management (cont'd)

	МТН	AFS	Cash, bank balance and cash deposits	Amount due from policy holders, agents and reinsurers	Amount retained by ceding companies	Other debtors	Policy liabilities	Amount due to agents and reinsurers	Other creditors and accrual	Net currency exposure
2017 Denominated										
S\$	135,466,142	121,988,821	163,724,417	40,569,829	177,524	5,289,698	(108,982,263)	(45,198,692)	(7,847,095)	305,188,381
US\$	86,683,040	13,546,808	111,237,270	21,711,283	11,183	1,946,325	(78,820,779)	(5,754,927)	,	150,560,203
GBP		ı	343,687	359,334	'	491	(23,796)	150,282		829,998
AUD	ı	I	I	(34,961)	I	I	(21,797)	(12,761)	I	(69,519)
THB	I	3,196,809	I	407,292	I	I	(589,996)	(63,834)	ı	2,950,271
MYR	ı	1,275,113	2,509,421	778,895	(9)	2,006	(543,131)	(641,102)	2,513	3,383,709
НКD	ı	372,788	ı	314,593	ı	250,312	(4,208,194)	9,123	(1,537,209)	(4,798,587)
EUR	ı		ı	6,891,572	67,616		(17,267,189)	(384,092)	,	(10,691,093)
Others	I	301,753	ı	5,909,940	5,460	106,116	(6,876,841)	(1,106,468)	(155,180)	(1,816,220)
	222,149,182	222,149,182 140,682,092 277,814	277,814,795	76,907,777	261,777	7,594,948	(217,333,986)	(53,002,471)	(9,536,971)	445,537,143

\* - Amounts are reported in their Singapore Dollar equivalent.

#### For the financial year ended December 31, 2018

#### 4. RISK AND FINANCIAL MANAGEMENT OBJECTIVES AND POLICIES (cont'd)

#### (d) Market risk (cont'd)

#### (i) Foreign exchange risk management (cont'd)

The analysis below is performed for reasonably possible movements in key variables with all other variables held constant, showing the impact on profit before tax and equity due to changes in the fair value of currency.

		20	)18	203	17
		Impact on	Impact on	Impact on	Impact on
	Change	profit before	equity before	profit before	equity before
Currency	in variable	tax	tax*	tax	tax*
USD	3%	4,167,618	481,837	4,110,402	406,404
GBP	3%	18,493	-	24,900	-
AUD	3%	(5,120)	-	(2,086)	-
THB	3%	(25,606)	98,376	(7,396)	95,904
MYR	3%	72,070	24,418	63,258	38,253
HKD	3%	(17,925)	-	(155,141)	11,184
EUR	3%	(427,438)	-	(320,733)	-
USD	(3%)	(4,167,618)	(481,837)	(4,110,402)	(406,404)
GBP	(3%)	(18,493)	-	(24,900)	-
AUD	(3%)	5,120	-	2,086	-
ТНВ	(3%)	25,606	(98,376)	7,396	(95,904)
MYR	(3%)	(72,070)	(24,418)	(63,258)	(38,253)
HKD	(3%)	17,925	-	155,141	(11,184)
EUR	(3%)	427,348	-	320,733	-

\* Excludes impact on profit before tax.

#### (ii) Price risk management

The Company's price risk exposure at year-end relates to financial assets whose values will fluctuate as a result of changes in market prices. Strict investment guidelines are used to monitor the risks in the Company's investments.

The Company is exposed to equity price risk arising from its investment in quoted equity instruments. These instruments are quoted mainly on the Singapore Exchange-Securities Trading Ltd (SGX-ST) in Singapore, Bursa Malaysia in Malaysia and are classified as available-for-sale financial assets. The Company does not have exposure to commodity price risk.

Sensitivity analysis for equity price risk:

At the statement of financial position date if had been 10% higher/lower with all other variables held constant, the net equity would increase/decrease by approximately S\$9,842,237 (2017 : S\$11,004,918), arising as a result of an increase/decrease in the fair value of equity instruments classified as available-for-sale.



#### For the financial year ended December 31, 2018

#### 4. RISK AND FINANCIAL MANAGEMENT OBJECTIVES AND POLICIES (cont'd)

#### (d) Market risk (cont'd)

#### (iii) Interest rate risk management

The Company's earnings can be potentially affected by changes in market interest rates in view of the impact such fluctuations have on interest income from cash and cash equivalents, and other fixed income investments. In accordance with established investment guidelines, senior management regularly monitors the interest rate environment in order to assess and minimise risks to the Company's investment portfolio.

The Company's equities and debt securities portfolio is exposed to the volatility of these markets. To reduce its exposure to this risk, the Company spreads its investments across industries. The Company also selects companies and financial institutions with a sound financial track record to invest in. The Company has an investment committee to provide general overview of the investment policies of the Company and the senior management monitors actively the performance of the Company's investment portfolios on an ongoing basis.

The following tables sets out the carrying amounts, by maturity of the Company's financial instruments that are exposed to interest rate risk.

	Effective interest rate (per annum)	Within 1 year	1 to 3 years	3 to 5 years	More than 5 years	Total
		<i>S\$</i>	<i>S\$</i>	<i>S\$</i>	<i>S\$</i>	<i>S\$</i>
2018						
Financial assets						
Held-to-maturity	4.05%	43,925,374	93,396,373	46,384,489	61,409,090	245,115,326
Debt securities						
<i>Available-for-sale</i> Debt securities						
- Listed	3.72%	-	-	-	29,702,526	29,702,526
- Unlisted	-	-	-	-	4,415,731	4,415,731
Cash on	1.30% to					
deposits	3.35%	266,206,718	-	-	-	266,206,718

#### For the financial year ended December 31, 2018

#### 4. RISK AND FINANCIAL MANAGEMENT OBJECTIVES AND POLICIES (cont'd)

#### (d) Market risk (cont'd)

#### (iii) Interest rate risk management (cont'd)

	Effective interest rate (per	Within	1 to	3 to	More than	
-	annum)	1 year	3 years	5 years	5 years	Total
		<i>S\$</i>	S\$	S\$	S\$	S\$
<b>2017</b> Financial assets						
<i>Held-to-maturity</i> Debt securities	3.79%	27,066,736	80,535,566	58,238,246	56,308,634	222,149,182
<i>Available-for-sale</i> Debt securities						
- Listed	4.75%	-	-	-	27,477,180	27,477,180
- Unlisted	-	-	-	-	-	-
Cash on	1.36% to					
deposits	2.85%	273,420,638	-	-	-	273,420,638

#### Sensitivity analysis

At the reporting date, if interest rates had been 50 basis points higher/lower with all other variables held constant, the Company's profit before tax would have been S\$2,710,904 (2017 : S\$2,615,285) higher/lower, arising as a result of higher/lower interest income from mortgage loans.

#### 5. FAIR VALUE

Effective January 1, 2009, the Company adopted the amendment to FRS 107 which requires the disclosure of fair value measurement by level of the following hierarchy:

- (a) Quoted price (unadjusted) in active markets for identical assets or liabilities that the Company can assess at the assessment date (Level 1).
- (b) Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly or indirectly (Level 2).
- (c) Unobservable inputs for the asset or liability (Level 3).

Fair value measurements that use inputs of different hierarchy levels are categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.



#### For the financial year ended December 31, 2018

#### 5. FAIR VALUE (cont'd)

The available for sale investments are measured at fair value at December 31, 2018 and 2017 as follows:

2018	Level 1	Level 2	Level 3	Total
<b>Financial assets</b> Available for sale financial assets				
<b>Equity shares</b> Listed	98,422,372	-	-	98,422,372
<b>Debt securities</b> Listed Unit trusts	29,702,526 -	- 4,415,731	-	29,702,526 4,415,731
Preference shares Listed	1,050,000	-	-	1,050,000
2017	Level 1	Level 2	Level 3	Total
<b>Financial assets</b> Available for sale financial assets				
<b>Equity shares</b> Listed Unit trusts	108,371,410 -	- 1,677,772	-	108,371,410 1,677,772
Debt securities Listed	27,447,180	-	-	27,477,180
Preference shares Listed	3,155,730	-	-	3,155,730

The fair values of listed equity shares, debt securities and preference shares are based on the quoted market bid prices at the reporting date due to existence of active market. These investments are included in Level 1.

The fair values of equity shares in unit trusts are based on published (unadjusted) prices at the reporting date. These investments are included in Level 2.

#### For the financial year ended December 31, 2018

# 5. FAIR VALUE (cont'd)

The fair values of unlisted debt securities are estimated based on the quotations obtained from independent pricing services (broker quotes/custodian quotes) due to the existence of active secondary and resale markets. These investments are included in Level 2.

In infrequent circumstances, where a valuation technique is based on significant unobservable input, such instruments are included in Level 3.

The net aggregate fair values of financial assets which are not carried at fair value in the statement of financial position as at December 31 are represented in the following table:

	20	)18	20	)17
	Carrying	Fair	Carrying	Fair
	amount	value	amount	value
	S\$	S\$	S\$	S\$
Financial assets				
Held to maturity				
Listed debt securities	215,530,866	213,647,955	194,418,436	198,531,124
Unlisted debt securities*	14,606,460	15,222,436	18,722,746	18,933,575
Structured debt securities and others*	14,978,000	13,896,952	9,008,000	8,756,147
Total	245,115,326	242,767,343	222,149,182	226,220,846
Unrecognised (loss)/gain		(2,347,983)		4,071,664
omecognised (loss)/galli		(2,347,983)	-	4,071,004

\* Unlisted debt securities are included under Level 2 and structured debt securities and others are included under Level 2.

The fair value of structured debt securities and others are estimated based on quotes provided by independent brokers/custodians based on factors such as the underlying stock prices, market volatility and outstanding tenures of the instruments.

The carrying amounts of the other financial assets and liabilities that are not listed above approximate their fair values due to the relatively short term maturity of these financial instruments.



# For the financial year ended December 31, 2018

# 6. RELATED PARTY DISCLOSURES

The following related party transactions took place between the Company and related parties during the financial year on terms agreed by the parties concerned:

Shareholders of the Company	2018	2017
	S\$	S\$
Reinsurance premiums ceded	(10,469,714)	(10,523,590)
Reinsurance commission income	2,423,742	2,154,213
Premium reserve retained	166,445	(3,664,863)
Claims recoveries	6,956,955	27,367,747

#### 7. FIXED ASSETS

FIXED ASSELS				
	Balance as at			Balance as at
	1/1/18	Additions	Disposals	31/12/18
	S\$	S\$	S\$	S\$
Cost				
Motor vehicles	259,888	-	-	259,888
Computers	1,412,184	846,095	-	2,258,279
Office equipment	240,206	2,526	-	242,732
Furniture and fittings	519,488	20,688	(9,794)	530,382
	2,431,766	869,309	(9,794)	3,291,281
Accumulated depreciation				
Motor vehicles	93,560	33,266	-	126,826
Computers	901,150	141,930	-	1,043,080
Office equipment	153,389	13,208	-	166,597
Furniture and fittings	369,443	15,224	(3,369)	381,298
	1,517,542	203,628	(3,369)	1,717,801
Net book value				
Motor vehicles	166,328			133,062
Computers	511,034			1,215,199
Office equipment	86,817			76,135
Furniture and fittings	150,045			149,084
	914,224			1,573,480

# For the financial year ended December 31, 2018

# 7. FIXED ASSETS (cont'd)

	Balance as at 1/1/17	Additions	Disposals	Balance as at 31/12/17
	S\$	S\$	S\$	S\$
Cost				
Motor vehicles	259,888	-	-	259,888
Computers	1,298,633	169,402	(55,851)	1,412,184
Office equipment	227,604	15,772	(3,170)	240,206
Furniture and fittings	506,915	13,361	(788)	519,488
	2,293,040	198,535	(59,809)	2,431,766
Accumulated depreciation				
Motor vehicles	51,978	41,582	-	93,560
Computers	836,636	107,671	(43,157)	901,150
Office equipment	139,087	17,469	(3,167)	153,389
Furniture and fittings	352,980	17,248	(785)	369,443
	1,380,681	183,970	(47,109)	1,517,542
Net book value				
Motor vehicles	207,910			166,328
Computers	461,997			511,034
Office equipment	88,517			86,817
Furniture and fittings	153,935			150,045
	912,359			914,224

# 8. FINANCIAL ASSETS

The Company's financial assets are summarised by measurement category below:

	2018	2017
	\$	\$
Held-to-maturity	245,115,326	222,149,182
Available-for-sale	133,590,629	140,682,092
Loans and receivables (including cash and cash equivalents)	348,631,374	362,579,297
Total financial assets	727,337,329	725,410,571



#### For the financial year ended December 31, 2018

#### 8. FINANCIAL ASSETS (cont'd)

The assets included in each of the categories above are detailed in the tables below:

	2018	2017
	\$	\$
Held-to-maturity financial assets		
Debt securities		
- Listed	215,530,866	194,418,436
- Unlisted	14,606,460	18,722,746
- Structured debt securities and others	14,978,000	9,008,000
Total held-to-maturity financial assets	245,115,326	222,149,182

Held-to-maturity financial assets are carried at amortised cost using the effective interest method. The fair value of the held-to-maturity financial assets at reporting date is S\$242,767,343 (2017 : S\$266,220,846).

	2018	2017
Available-for-sale financial assets	\$	\$
Equity securities		
- Listed	98,422,372	108,371,410
- Unit trusts	-	1,677,772
	98,422,372	110,049,182
Debt securities		
- Listed	29,702,526	27,477,180
- Unit trusts	4,415,731	-
Preference shares	34,118,257	27,477,180
- Listed	1,050,000	3,155,730
	1,050,000	3,155,730
Total available-for-sale financial assets	133,590,629	140,682,092

Available-for-sale financial assets are reported at fair value, which are based on market prices as at reporting date.

#### For the financial year ended December 31, 2018

#### 9. INVESTMENT PROPERTY

	2018	2017
	\$	\$
Location		
6 Raffles Quay, #22-01 to 07, Singapore		
At cost	9,619,025	9,619,025
Provision for depreciation	(821,915)	(782,738)
	8,797,110	8,836,287

#### Level 3 fair value measurement:

The fair value of the said property is estimated at S\$28,500,000 (2017: S\$24,500,000) based on comparable sales method (2017: income and comparison method), by an independent firm of professional valuers. However, the investment is stated at cost price after providing for the depreciation in accordance with the cost model of FRS 40 with effect from January 1, 2007.

#### 10. BALANCES DUE FROM POLICYHOLDERS, AGENTS AND REINSURERS

	2018	2017
	\$	\$
Balances due from policyholders and agents Balances due from reinsurers Less: Allowance for impairment	60,604,482 22,131,086 (8,905,950)	60,297,785 23,358,925 (6,748,933)
	73,829,618	76,907,777

Balances due from policyholders, agents and reinsurers relate to a large number of diversified customers and therefore there is no significant concentration of credit risk. These balances are non-interest bearing and generally on a 60-90 days terms. The carrying amounts of these balances approximate their fair values.

#### Insurance receivables that are impaired

The Company's insurance receivables that are impaired at the end of the reporting period and the movement of allowances accounts used to record the impairment are as follows:

	2018	2017
	\$	\$
Insurance receivables - nominal amount Less: Allowance for impairment	8,905,950 (8,905,950)	6,748,933 (6,748,933)
Net balance	-	-



#### For the financial year ended December 31, 2018

## 10. BALANCES DUE FROM POLICYHOLDERS, AGENTS AND REINSURERS (cont'd)

	2018	2017
Movement in allowance accounts:	\$	\$
At January 1 Charge for the year	6,748,933 2,157,017	4,747,497 2,001,436
At December 31	8,905,950	6,748,933

The amendments to FRS 32 clarify that rights of set-off must not only be legally enforceable in the normal course of business, but must also not be contingent on the future event and must be enforceable in the event of bankruptcy or insolvency of all the counterparties to the contracts. The Company currently offsets certain balances with the same counterparty as the Company has legal rights to set off the amounts and intends to settle on a net basis.

The Company has arrangements to settle the net amount due to or from, each counterparty on a 60 to 90 days term basis.

#### Amounts due from Policyholders, Agents and Reinsurers

	2018 \$`000	
Gross carrying amounts	Gross amounts offset in the statement of financial position	Net amounts in the statement of financial position*
88,556	(5,820)	82,736
65,853	(5,820)	60,033
	2017	
	\$`000	
89,530	(5,873)	83,657
58,875	(5,873)	53,002
	carrying amounts 88,556 65,853 89,530	\$`000 Gross amounts offset in the statement of financial position 88,556 (5,820) 65,853 (5,820) 65,853 (5,820) 2017 \$`000 89,530 (5,873)

\* Before allowance for impairment.

### For the financial year ended December 31, 2018

### **11. OTHER DEBTORS**

	2018	2017
	\$	\$
Accrued interest Services division debtors	5,193,154 507,816	4,363,931 1,154,550
Others	2,632,291	2,076,467
Other debtors	8,333,261	7,594,948

### 12. CASH AND BANK BALANCES, CASH ON DEPOSITS AND SHORT TERM INVESTMENTS

Included in the cash and bank balances are cash collaterals amounting to \$3,401,966 (2017 : \$183,500) which pertain to cash held in trust for and on behalf of customers to whom performance bonds were issued.

The Company holds fixed deposits with financial institutions in Singapore dollar, United States dollar, Malaysian Ringgit and British Pound. The interest rate per annum ranges from 1.30% to 3.35% (2017 : 1.30% to 2.90%).

### 13. OTHER CREDITORS AND ACCRUALS

	2018	2017
	\$	\$
Services division creditors	3,331,175	6,637,801
Other creditors	6,021,073	2,504,910
Accrued expenses	390,909	394,260
Other creditors and accruals Add:	9,743,157	9,536,971
Balances due to agents	18,133	285,012
Balances due to reinsurers	60,015,106	52,717,459
Total financial liabilities carried at amortised cost	69,776,396	62,539,442

Included in the other creditors are cash collaterals amounting to S\$3,401,966 (2017 : S\$183,500) which pertain to customers to whom performance bonds were issued.



### For the financial year ended December 31, 2018

### 14. RESERVE FOR UNEXPIRED RISKS

	Fire	Marine	Misc	Total
	\$	\$	\$	\$
2018				
Gross reserve in unexpired risks	8,949,943	25,844,768	26,501,648	61,296,359
Less: Gross deferred acquisition cost	(1,944,647)	(4,220,570)	(2,408,224)	(8,573,441)
	7,005,296	21,624,198	24,093,424	52,722,918
Reserve in unexpired risks on				
reinsurance ceded	(6,357,759)	(2,214,928)	(5,326,952)	(13,899,639)
Deferred acquisition cost on	1 (27 702	000 000	1 020 262	2 406 254
reinsurance ceded	1,627,792	828,099	1,030,363	3,486,254
	(4,729,967)	(1,386,829)	(4,296,589)	(10,413,385)
Net reserve in unexpired risks	2,592,184	23,629,840	21,174,696	47,396,719
Net deferred acquisition cost	(316,855)	(3,392,471)	(1,377,861)	(5,087,186)
	2,275,329	20,237,369	19,796,835	42,309,533
<u>Movements in reserve for</u> <u>unexpired risks</u>				
Balance as at January 1, 2018	3,553,753	26,034,181	22,021,659	51,609,593
Decrease in reserve for unexpired risks	(1,278,424)	(5,796,812)	(2,224,824)	(9,300,060)
Balance as at December 31, 2018	2,275,329	20,237,369	19,796,835	42,309,533

### For the financial year ended December 31, 2018

### 14. RESERVE FOR UNEXPIRED RISKS (cont'd)

	Fire	Marine	Misc	Total
	\$	\$	\$	\$
2017				
Gross reserve in unexpired risks	12,006,504	30,017,462	27,792,756	69,816,722
Less: Gross deferred acquisition cost	(1,812,515)	(5,153,246)	(1,893,658)	(8,859,419)
	10,193,989	24,864,216	25,899,098	60,957,303
Reserve in unexpired risks on				
reinsurance ceded Deferred acquisition cost on	(8,790,677)	812,018	(4,724,501)	(12,703,160)
reinsurance ceded	2,150,441	357,947	847,062	3,355,450
	(6,640,236)	1,169,965	(3,877,439)	(9,347,710)
Net reserve in unexpired risks	3,215,827	30,829,480	23,068,255	57,113,562
Net deferred acquisition cost	337,926	(4,795,299)	(1,046,596)	(5,503,969)
	3,553,753	26,034,181	22,021,659	51,609,593
Movements in reserve for				
<u>unexpired risks</u>				
Balance as at January 1, 2017	3,650,595	29,510,522	17,833,684	50,994,801
(Decrease)/Increase in reserve for unexpired risks	(96,842)	(3,476,341)	4,187,975	614,792
Balance as at December 31, 2017	3,553,753	26,034,181	22,021,659	51,609,593



### For the financial year ended December 31, 2018

### 15. LOSS RESERVES

LOSS RESERVES				
	Fire	Marine	Misc	Total
	\$	\$	\$	\$
2018				
Gross loss reserves	43,954,417	113,980,314	143,398,111	301,332,842
Reinsurance loss reserves	(35,080,635)	(23,901,783)	(61,624,603)	(120,607,021)
Net loss reserves	8,873,782	90,078,531	81,773,508	180,725,821
Movements in net loss reserves				
Balance at January 1, 2018	7,036,071	72,424,413	86,263,909	165,724,393
Less: Claims Paid	(11,857,321)	(55,438,646)	(40,750,823)	(108,046,790)
Add: Recoveries	9,459,285	4,532,298	14,477,062	28,468,645
	4,638,035	21,518,065	59,990,148	86,146,248
Incurred during the year	4,235,747	68,560,466	21,783,360	94,579,573
Balance at December 31, 2018	8,873,782	90,078,531	81,773,508	180,725,821
Net change in loss reserves	1,837,711	17,654,118	(4,490,401)	15,001,428
2017				
Gross loss reserves	36,080,442	95,246,582	143,174,526	274,501,550
Reinsurance loss reserves	(29,044,371)	(22,822,169)	(56,910,617)	(108,777,157)
Net loss reserves	7,036,071	72,424,413	86,263,909	165,724,393
Movements in net loss reserves				
Balance at January 1, 2017	9,839,039	76,608,053	98,030,185	184,477,277
Less: Claims Paid	(16,593,955)	(69,438,301)	(59,685,188)	(145,717,444)
Add: Recoveries	12,724,659	11,916,553	32,291,048	56,932,260
	5,969,743	19,086,305	70,636,045	95,692,093
Incurred during the year	1,066,328	53,338,108	15,627,864	70,032,300
Balance at December 31, 2017	7,036,071	72,424,413	86,263,909	165,724,393
Net change in loss reserves	(2,802,968)	(4,183,640)	(11,766,276)	(18,752,884)

The financial statements as at December 31, 2018 have included the effects of adjustments arising from the actuarial report prepared according to Section 37 of the Insurance Act, Cap 142 for the year then ended.

The tables show the cumulative incurred claims, including both I date, together with cumulative claims as at the current reporting	d claims, incl s at the curre	luding both r nt reporting	notified and date.	IBNR claims	, for each su	ccessive acc	ident and un	derwriting ye	notified and IBNR claims, for each successive accident and underwriting year at each reporting date.
Development of gross of reinsurance cumulative claims -	<u>e cumulativ</u>	<u> </u>	in S\$)						
All Direct & Facultative Lines As of December 31, 2018									
Accident Year/Underwriting Year <sup>1</sup> Estimate of cumulative claims	2011	2012	2013	2014	2015	2016	2017	2018	Total
At the end of accident year/underwriting year	141,942,044	160,525,129	165,815,032	127,440,618	128,852,839	195,722,955	97,613,965	99,658,570	
-one year later	167,279,621	187,774,900	188,407,253	159,151,427	218,953,597	130,389,352	134,946,822		
-two years later	168,733,115	184,515,512	190,698,374	208,318,022	146,057,010	141,966,159			
-three years later	159,508,643	181,312,802	177,632,660	167,280,716	146,594,208				
-four years later	154,776,666	130,718,693	194,306,410	167,550,234					
-five years later	131,521,748	176,109,335	191,588,008						
-six years later	153,897,659	174,165,294							
	157 162 021								

Reproduced below is an exhibit that shows the development of claims over a period of time on a gross and net of reinsurance basis.

For the financial year ended December 31, 2018

15. LOSS RESERVES (cont'd)

Loss development triangle

NOTES TO THE FINANCIAL STATEMENT

Accident Year/Underwriting Year <sup>1</sup>	2011	2012	2013	2014	2015	2016	2017	2018	Total
Estimate of cumulative claims									
At the end of accident year/underwriting year	141,942,044	160,525,129	165,815,032	127,440,618	128,852,839	195,722,955	97,613,965	99,658,570	
-one year later	167,279,621	187,774,900	188,407,253	159,151,427	218,953,597	130,389,352	134,946,822		
-two years later	168,733,115	184,515,512	190,698,374	208,318,022	146,057,010	141,966,159			
-three years later	159,508,643	181,312,802	177,632,660	167,280,716	146,594,208				
-four years later	154,776,666	130,718,693	194,306,410	167,550,234					
-five years later	131,521,748	176,109,335	191,588,008						
-six years later	153,897,659	174,165,294							
-seven years later	157,163,831								
Current estimate of ultimate claims	157,163,831	174,165,294	191,588,008	167,550,234	146,594,208	141,966,159	134,946,822	99,658,570	1,213,633,126
Cumulative payments	149,297,878	167,040,724	177,175,695	141,245,425	124,259,261	101,282,006	73,980,887	21,131,524	955,413,400
Gross outstanding claims liabilities	7,865,953	7,124,570	14,412,313	26,304,809	22,334,947	40,684,153	60,965,935	78,527,046	258,219,726
Best estimate of claims liabilities including claims handling expenses	8,219,886	7,344,330	14,865,723	27,176,960	23,026,663	41,959,971	62,600,583	80,735,904	265,930,020



For the financial year ended December 31, 2018

### LOSS RESERVES (cont'd) 15.

### As of December 31, 2018 **All Treaty Lines**

Underwriting Year	2011	2012	2013	2014	2015	2016	2017	2018	Total
Estimate of cumulative claims									
At the end of underwriting year	ı	96,554	ı	'	ı	ı	ı	ı	
-one year later	ı	958,685	ı	'	ı	ı	ı		
-two years later	ı	958,685	I	ı	I	ı			
-three years later	ı	I	I	I	I				
-four years later	ı	958,685	I	I					
-five years later	ı	958,685	I						
-six years later	ı	958,685							
-seven years later	I								
Current estimate of ultimate claims	ı	958,685	·	ı	·	·	ı	ı	958,685
Cumulative payments	ı	958,685		I			I	·	958,685
Gross outstanding claims liabilities			ı			·			
Best estimate of claims liabilities including claims handling expenses and net of unearned	ı	ı	I	·	ı	ı	ı	I	
<b>Total All lines (Direct &amp; Facultative, Treaty)</b> Best estimate of claims liabilities including claims handling expenses and net of unearned	penses and net o	of unearned							265,930,020
Best estimate of claims liabilities in respect of prior years									12,670,200
Total best estimate of claims liabilities									278,600,220
Discounted effect on best estimate of claims liabilities									6,773,210
Provision for adverse deviation Total outstanding claims liabilities as per actuarial report									29,505,832 <b>301,332,842</b>
Notes: (1) Cargo and Hull Direct & Facultative were previously analysed on an underwriting year basis. The Company have changed this to an accident year basis as per guidance from regulator.	' analysed on an	underwriting yea	r basis. The Co	mpany have chan	ged this to an ac	cident year			

uses as per guidance from regulator. (2) Cumulative claim amounts at the end of the accident/underwriting year for all direct and facultative lines have been restated to reflect the estimated ultimate claims including the unearned amount as at the valuation date, for accident year/underwriting year 2009 and 2010.

As of December 31, 2018									
Accident Year/Underwriting Year <sup>1</sup> Estimate of cumulative claims	2011	2012	2013	2014	2015	2016	2017	2018	Total
At the end of accident year/underwriting year -one year later -two years later -four years later -five years later -six years later -seven years later	76,959,380 68,531,682 66,342,322 62,202,005 62,205,151 61,341,924 61,808,696 60,958,511	78,813,468 74,488,128 70,909,010 70,374,576 68,111,246 69,262,680 67,764,562	102,146,169 106,430,061 101,610,604 100,347,882 100,347,882 102,601,413 104,370,763	107,734,924 105,602,643 104,367,718 103,495,875 106,853,560	109,594,304 104,909,504 102,761,913 104,695,762	91,794,054 86,502,961 93,935,262	78,862,775 91,940,757	80,600,173	
Current estimate of ultimate claims Cumulative payments	60,958,511 59,037,197	67,764,562 64,878,711	104,370,763 96,272,111	106,853,560 92,776,462	104,695,762 93,253,066	93,935,262 75,273,018	91,940,757 57,231,126	80,600,173 18,785,056	711,119,350 557,506,747
Net outstanding claims liabilities Best estimate of claims liabilities including claims handling expenses	1,921,314 2,275,247	2,885,851 3,105,610	8,098,652 8,552,063	14,077,098 14,949,249	11,442,696 12,134,413	18,662,244 19,938,062	34,709,631 36,344,278	61,815,117 64,023,974	153,612,603 161,322,896

For the financial year ended December 31, 2018

Development of net of reinsurance cumulative claims - (in S\$)

15. LOSS RESERVES (cont'd)

**Total All Direct & Facultative Lines** 



For the financial year ended December 31, 2018

India International Insurance 5 I N G A P O R E

## 15. LOSS RESERVES (cont'd)

### All Treaty Lines (S\$) As of December 31, 2018

Underwriting Year	2011	2012	2013	2014	2015	2016	2017	2018	Total
Estimate of cumulative claims									
At the end of underwriting year	ı	ı	I	I	I	I	I	I	
-one year later	ı	ı	I	I	I	I	I		
-two years later	ı	ı	I	I	I	I			
-three years later	ı	ı	I	I	I				
-four years later	·	ı	ı	ı					
-five years later	ı	ı	I						
-six years later	·	ı							
-seven years later	ı								
Current estimate of ultimate claims						,		'	
	ı	ı	ı	I	ı	ı	ı	ı	
Net outstanding claims liabilities Best estimate of claims liabilities including claims handling expenses and net of unearned			1 1	1 1	1 1	1 1		1 1	

т. т. т. т.



# For the financial year ended December 31, 2018

## 15. LOSS RESERVES (cont'd)

0
Treaty
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& Facu
(Direct
lines
All
Total

expenses	
Best estimate of claims liabilities including claims handling expenses	
claim	
including	
liabilities	
claims	ned
nate of	unear
t estin	and net of unearned
Bes	and

6,049,707
167,372,603
4,213,238
17,566,456
180,725,821

161,322,896

Notes: (1) Cargo and Hull Direct & Facultative were previously analysed on an underwriting year basis. The Company have changed this to an accident year basis as per guidance from regulator. (2) Cumulative claim amounts at the end of the accident/underwriting year for all direct and facultative lines have been restated to reflect the estimated ultimate claims including the unearned amount as at the valuation date, for accident year/underwriting year 2009 and 2010.



### For the financial year ended December 31, 2018

### 1. SHARE CAPITAL

	2018	2017	2018	2017
	Number of or	dinary shares	\$	\$
Issued and fully paid up:				
At beginning and end of the				
financial year	50,000,000	50,000,000	50,000,000	50,000,000

In accordance with the Companies (Amendment) Act 2005, January 30, 2006, the shares of the Company ceased to have a par value. The holders of the ordinary shares are entitled to receive dividends as and when declared by the Company.

### **Capital Management**

The primary objective of the Company's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support the business and maximise shareholder value. Capital includes equity attributable to the owners of the Company less the fair value adjustment reserves. The Company manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Company may adjust the dividend pay-outs to shareholders. No changes were made in the objectives, policies or processes during the years ended December 31, 2018 and December 31, 2017.

The Company is subject to minimum capital requirements under the Insurance Act. To determine its capital for regulatory purposes, the Company makes certain adjustments to the carrying values of its assets and liabilities. The regulatory capital requirement is determined by the application of statutory formulae to the Company's business information. Throughout the financial years 2018 and 2017, the Company complied fully with these capital requirements.

### 2. NET COMMISSION - EXPENSE/(INCOME)

	Fire	Marine	Misc	Total
	\$	\$	\$	\$
2018				
Gross commission expense Less: Reinsurance commission	5,823,456	9,046,248	7,059,285	21,928,989
income	(8,037,350)	(1,672,730)	(1,388,466)	(11,098,546)
	(2,213,894)	7,373,518	5,670,819	10,830,443
2017				
Gross commission expense Less: Reinsurance commission	4,607,983	11,529,364	7,068,451	23,205,798
income	(5,293,415)	(851,609)	(3,843,481)	(9,988,505)
	(685,432)	10,677,755	3,224,970	13,217,293

### For the financial year ended December 31, 2018

### **18. MANAGEMENT EXPENSES**

10	MANAGEMENT EXPENSES		
18.	MANAGLEILINI LAFLINGES	2018	2017
		\$	\$
	Management expenses include:		
	<ul> <li>Compensation of key management personnel</li> <li>Short-term employee benefits</li> </ul>	1,397,528	1,397,844
	- Contribution to CPF	92,961	98,195
	- Directors' fees	110,383	128,466
	- Other long-term benefits	9,665	20,209
	Total (Management Personnel)	1,610,537	1,644,714
	Other staff:		
	- Salaries, bonuses and other allowances (Other staff)	5,272,893	5,047,662
	- Contribution to CPF (Other staff)	764,313	695,124
	Total (Other staff)	6,037,206	5,742,786
	- Depreciation	203,628	183,970
	- Operating lease expense	1,139,916	1,016,688
19.	INVESTMENT AND INTEREST INCOME		
		2018	2017
		\$	\$
	Interest income from:		
	Held-to-maturity financial assets		
	Debt securities listed	7,433,221	7,494,585
	Debt securities unlisted	1,114,774	1,121,491
	Total	8,547,995	8,616,076
	Available-for-sale financial assets		
	Listed debt securities	1,215,920	1,392,165
	Unlisted debt securities	-	97,622
	Total	1,215,920	1,489,787
	Loans and receivables		
	Mortgage loans	-	11,143
	Fixed deposits and cash at bank	4,838,085	4,175,923
	Total	4,838,085	4,187,066
	Net rental income	632,852	634,034
	Dividend income and security lending fee from:		
	Available-for-sale financial assets		
	Equity securities		
	- listed	4,586,998	2,480,439
	Preference shares - listed	138,803	147,445
	noce		±7/,775
		4,725,801	2,627,884
	Total investment and interest income	19,960,653	17,554,847



### For the financial year ended December 31, 2018

### 20. OTHER INCOME

	2018	2017
	\$	\$
Services division income	7,501	32,584
Balances due to reinsurers written back	8,197,633	-
Miscellaneous income	206,032	162,168
Reversal of old treaty balances	254,512	4,723,955
	8,665,678	4,918,707

During the year, the Company performed a review of certain old balances due to reinsurers and have determined that these are no longer payable and hence has written back an amount of S\$8.1 million to profit or loss.

### 21. TAXATION

The major components of income tax expense for the years ended December 31, are:

2018	2017
\$	\$
1,427,700	1,321,694
85,400	-
1,513,100	1,321,694
	\$ 1,427,700 85,400

A reconciliation between the tax provided for the current year and the tax on the pre-tax profits based on the normal corporate tax rate of 17% (2017 : 17%) is as follows:

	2018	2017
	\$	\$
Profit before tax	6,271,444	4,374,552
Tax expense on profit before tax at 17% (2017 : 17%) Adjustments:	1,066,145	743,674
<ul> <li>Permanent differences/expenses not deductible for tax purposes</li> <li>Difference in tax due to lower tax rate applicable on</li> </ul>	83,153	64,647
certain income - Exempt dividends - Others	968,741 (590,563) (14,376)	907,432 (362,951) (31,108)
	1,513,100	1,321,694

### For the financial year ended December 31, 2018

### 21. TAXATION (cont'd)

22.

The deferred tax liability is as a result of:

	2018	2017
Deferred tax liability	\$	\$
Difference in depreciation	210,000	124,600
Deferred income tax related to other comprehensive income Net change in fair value reserve for		
available-for-sale financial assets	2,793,077	4,935,030
	3,003,077	5,059,630

The movements in tax payables and deferred tax liability are as follows:

	2018	2017
	\$	\$
Current tax payables		
Tax payables as at 1 January	1,613,278	4,376,348
Amounts charged to profit or loss	1,427,700	1,321,694
Tax paid during the year	(1,382,797)	(4,084,764)
Tax payables as at December 31	1,658,181	1,613,278
Deferred tax liability		
Deferred tax liability as at January 1	5,059,630	2,598,542
Amounts charged to the profit or loss	85,400	-
Net change in fair value adjustment reserve for available-		
for-sale financial assets	(2,141,953)	2,461,088
Provision for deferred taxation as at 31 December	3,003,077	5,059,630
DIVIDENDS		
	2018	2017
	\$	\$
First and final dividend of 5.0 cents per share based on 2017		
results (2017 : 10.0 cents per share based on 2016 results)	2,500,000	5,000,000



### For the financial year ended December 31, 2018

### 23. FAIR VALUE ADJUSTMENT RESERVE

Fair value reserve consists of cumulative fair value changes of available-for-sale investments, net of deferred income tax, until they are derecognised or impaired.

	2018	2017
	\$	\$
Balance as at January 1 Net change in the reserve, net of tax	26,097,727 (10,634,692)	13,520,867 12,576,860
Balance as at December 31	15,463,035	26,097,727
<ul> <li>Net change in the reserve, net of tax arises from:</li> <li>Net (loss)/gain on fair value changes during the financial year, net of tax</li> <li>Gain on sale of investments recognised in profit or loss</li> <li>Impairment allowance for available-for-sale investments recognised in profit or loss</li> </ul>	(12,054,520) (2,130,854) 3,550,682 (10,634,692)	13,167,829 (590,969) - 12,576,860

### 24. OPERATING LEASE COMMITMENTS

### As a Lessee:

Operating lease payments represent rentals payable by the company for its office properties. Leases are negotiated for an average term of 2 years (2017 : 2 years) and rentals are fixed for an average of 2 years (2017 : 2 years). The minimum lease payments are:

	2018	2017
	\$	\$
Within one year After one year but not more than three years	1,032,199 1,032,199	1,200,830 -
	2,064,398	1,200,830

### As a Lessor:

The Company has a rental operating lease agreement for its property at 6, Raffles Quay. The minimum lease payments receivable are:

	2018	2017
	\$	\$
Within one year After one year but not more than three years	710,043 1,852,594	704,978 2,562,637
	2,562,637	3,267,615



### Papilionanthe Miss Joaquim – Singapore's National Flower

Papilionanthe Miss Joaquim (previously known as Vanda Miss Joaquim), the Singapore Orchid is Singapore's national flower.

On 15 April 1981, the variety "Agnes" was chosen from among 40 flowers and several varieties of Vanda Miss Joaquim for its vibrant colours, hardiness, resilience and year-round blooming quality, to represent Singapore's uniqueness and hybrid culture.





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